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Agenda: Children and Families Commission 01-2016

735 East Carnegie Drive, Suite 150, San Bernardino, California 92408

Meeting date, time, and place January 6, 2016 - 3:30 p.m.
 First 5 San Bernardino
 Commission Conference Center

Pledge of Allegiance Chair or designee will lead the Pledge of Allegiance

SPECIAL PRESENTATION None

Conflict of Interest Disclosure Commission members shall review agenda item contractors, subcontractors, and agents, which may require member abstentions due to conflict of interest and financial interests.
 A Commission member with conflicts of interests shall state their conflict under the appropriate item. A Commission member may not participate in or influence the decision on a contract for which their abstention has been recorded.

Report Advisory Committee Report by Margaret Hill, Chair

Report Executive Director's Report by Karen E. Scott

Consent Item The following consent items are expected to be routine and non-controversial and will be acted upon by the Commission at one time unless any Commissioner directs that an item be removed from the Consent Agenda for discussion.

Item No.	CONSENT ITEM
1	Approve minutes of November 4, 2015 Commission Meeting. (Presenter: Ann M. Calkins, Executive Assistant, 252-4252)

The agenda and supporting documents are available for review during regular business hours at First 5 San Bernardino, 735 East Carnegie Drive, Suite 150, San Bernardino, California 92408.

Interpreters for hearing impaired and Spanish speaking individuals will be made available with forty-eight hours notice. Please call Commission staff (909) 386-7706 to request the service. This location is handicapped accessible.

Agenda: Children and Families Commission 01-2016

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Item No.	DISCUSSION ITEM
2	Elect Chair and Vice-Chair for the Children and Families Commission of San Bernardino County. (Presenter: Karen E. Scott, Executive Director, 252-4252)
3	Elect Chair for the First 5 San Bernardino Advisory Committee. (Presenter: Karen E. Scott, Executive Director, 252-4252)
4	Approve First 5 San Bernardino's (F5SB) support of the Reach Out and Read Program in partnership with American Academy of Pediatrics, California Chapter 2 to provide books for pediatricians to distribute during well-child check-ups for children 0-5 years in the total amount of \$250,000 for Fiscal Years 2015-2017. (Presenter: Ruth Ann Martinez, Staff Analyst II, 252-4264)
5	Approve and authorize issuance of a Request for Qualifications for an Auditor (RFQ 16-01) to conduct and prepare an annual audit and report of First 5 San Bernardino's financial statements for Fiscal Years 2015-2016, 2016-2017, 2017-2018. (Presenter: Debora Dickerson-Sims, Administrative Supervisor II, 252-4269)
6	Approve Amendment A1 to Contract IC027 with VIVA Strategy + Communications for strategic consultation services to support implementation of the County's Quality Rating Improvement System (QRIS) as follows: A. Increase amount by \$173,040 for Fiscal Years 2015-2016 for a total contract amount of \$280,120 and a cumulative contract amount of \$323,295 from Fiscal Years 2014-2015 through 2015-2016. (Presenter: Cindy Faulkner, Operations Manager, 252-4253)
7	Authorize staff to prepare a recommendation for Commission response for children ages 0-5, directly or indirectly affected by the December 2, 2015 tragedy in San Bernardino County as follows: A. Formulate recommendation by exploring the unique need and engaging existing stakeholders and present recommendation at future Commission meeting; and B. Authorize funding not to exceed \$25,000 for a multi-media support campaign. (Presenter: Scott McGrath, Supervisor, 252-4259)

Public Comment

Persons wishing to address the Commission will be given up to three minutes and pursuant to Government Code 54954.2(a)(2) "no action or discussion will be undertaken by the Commission on any item NOT on the agenda."

Commissioner Roundtable

Open to comments by the Commissioners

Next Meetings at First 5 San Bernardino

In lieu of the regular Commission Meeting on February 3, 2016, the Commission will participate in the following strategic workshops:

1:00 p.m. to 3:00 p.m. Operations/Pre-Budget

3:30 p.m. to 5:00 p.m. Initiatives/Pre-Budget

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**CHILDREN AND FAMILIES COMMISSION
for San Bernardino County
AGENDA: January 6, 2016**

Subject: Information Relative to Possible Conflict of Interest

Instructions: Contractors, subcontractors, principals and agents are listed below for each applicable agenda item. Commissioners are asked to review the items for possible conflicts of interest and to notify the Commission secretary prior to the Commission meeting of conflicts concerning items on the meeting’s agenda. This procedure does not relieve the Commissioner of his or her obligations under the Political Reform Act.

Background: The Political Reform Act of 1974 (Government Code section 87100 et. Seq.) prohibits public officials from making, participating in making or in any way attempting to use their official position to influence a governmental decision in which they have reason to know they have a “financial interest.” Additionally, Government Code section 1090 et seq. prohibits public officers and employees from being financially interested in any contract made by them in their official capacity or by the board of which they are members. A limited exception is allowed for County Children’s and Families Commissions. (See Government Code section 1091.3)

Item No.	Contractor	Principals & Agents	Subcontractors; Principals & Agents	Commissioner Abstentions
1	N/A	N/A	N/A	
2	N/A	N/A	N/A	
3	N/A	N/A	N/A	
4	N/A	N/A	N/A	
5	N/A	N/A	N/A	
6	VIVA Strategy + Communications	Nicole O. Tanner Managing Partner		
7	N/A	N/A	N/A	N/A

**Report –
Margaret Hill
Advisory
Committee
Chair**

The group met on October 22nd and discussed preliminary considerations of initiatives from a “systems approach”.

They will meet again at 11:30 a.m. on January 21, 2016 at First 5.

**Report –
Karen E. Scott
Executive
Director**

ROAR – “Reach Out and Read – Explore the Possibilities”

The kick-off for this initiative, in partnership with the local chapter of the American Academy of Pediatrics, is Thursday, November 5. F5SB will host a dinner for 35 interested pediatricians. Pediatricians will be guided through the process of joining this national initiative, collecting and reporting data and changing the lives of their patients. F5SB staff have been working closely with Dr. Edward Curry and Dr. Tomas Torices, who have been instrumental in helping launch this event.

ROAR has the potential to improve 3rd grade literacy competencies for the children in our County. Employing this research based strategy, being delivered by the child’s pediatrician, one of the most trusted sources of care and advice for families, local pediatricians will give each of their young patients a new book at each well-baby checkup visit, beginning at 6 months of age. Valuable supportive and coaching resource information will also be shared with parents at these visits.

F5SB hopes that ROAR & Explore the Possibilities is heard all over the County – with all local pediatric and family physicians and clinics, schools, libraries, Preschool Services, Housing Authority, early childhood education partners and most of all – parents.

Save the Dates:

Wednesday, January 6, 2016 – Program/Budget Workshop from 1 p.m. – 3 p.m. and the regularly scheduled Commission meeting beginning at 3:30 p.m.

Friday, January 8, 2016 - a co-sponsored Policy Breakfast at California State University, San Bernardino from 7:30 a.m. – 10 a.m. hosted by the Child Care Resource Center and F5SB. Senator Connie Leyva will deliver an address on State Policy and the Women’s Caucus on Child Care. Camille Maben, Executive Director for First 5 California, will address the Early Childhood Agenda. Over 200 attendees are expected. Commissioners are invited.

**Changes to
the Agenda**

None

Consent

A motion was made by Commissioner Weinstein and seconded by Commissioner Hill to approve the Consent Item. With Commissioners Gonzales and Haugan absent, and without further comment or objection, motion carried by unanimous vote.

Item No.	CONSENT
1	Approve minutes of October 7, 2015 Commission Meeting (Presenter: Ann M. Calkins, Executive Assistant, 252-4252)
2	Approve Amended Minutes of September 2, 2015 (Presenter: Ann M. Calkins, Executive Assistant, 252-4252)

Item No.	DISCUSSION
3	<p>Conduct Public Hearing of the Children and Families Commission for San Bernardino County Annual Report for Fiscal Year 2014-2015. (Presenter: Scott McGrath, Supervisor, 252-4259)</p> <p>Commissioner Vargas expressed his appreciation for the excellent work done by staff.</p> <p>Commissioner Hill asked what impact First 5 has in remote areas. Mr. McGrath answered that a contract through the "Save The Children" organization addresses the early care and education needs of the remote areas.</p> <p>The Public Hearing was conducted. No comments were presented on this item.</p>
4	<p>Conduct Public Hearing for the Children and Families Commission of San Bernardino County Annual Audit for Fiscal Year 2014-2015. (Presenter: Jennie Randolph, Accountant III, 252-4271)</p> <p>Jennie Randolph, Accountant III for First 5 San Bernardino introduced David Showalter from Vavrinek, Trine, Day and Co., LLP who presented to the Commission the following finding. Correction action for the finding and target date for implementation is listed below:</p> <p>Finding 2015-001: Conflict of Interest Policy Criteria: <i>Per the Standards and Procedures for Audits of Local Entities Administering the California Children and Families Act, the County commissions must adopt, for commission members, conflict-of-interest policies that are consistent with applicable state law. The Commission has adopted a Conflict of Interest Policy in accordance with the Political Reform Act, Government Code Section 81000, et seq., which requires state and local government agencies to adopt and promulgate conflict of interest codes. The Fair Political Practices Commission has adopted a regulation, 2 California Code of Regulations Section 18730, which contains the terms of a standard conflict of interest Code. According to the regulation, all persons assuming designated positions shall file statements within 30 days after assuming the designated positions.</i></p> <p>Finding: <i>One of the Commissioners did not timely file the Form 700 in accordance with the Commission's Conflict of Interest Policy.</i></p> <p>Corrective Action: <i>The Commission will calendar a date to send out reminders annually to give enough time for filers to complete the Form 700 by April 1st as required. In addition, a checklist will be created that will include the name and date each form is received and will be signed by the Executive Director when all forms have been received. When new Commissioners come into office a Form 700 will be given immediately and collected during the new Commissioner orientation which will occur within 30 days of service.</i></p> <p>Target Date for Implementation: <i>January 2016.</i></p>

	The Public Hearing was conducted. No public comments were presented on this item.
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Item No.	INFORMATION
5	Receive information regarding Phase 2 of the application for the First 5 IMPACT (Improve and Maximize Programs so All Children Thrive) Program, a First 5 California Quality Rating and Improvement System (QRIS) collaborative and funding opportunity for Fiscal Years 2015-2016 through 2019-2020. (Presenter: Chrystina Smith-Rasshan, Staff Analyst II, 252-4267)

Public Comment None

Commissioner Roundtable

Commissioner Hill reported that the Fourth Annual Community Gathering of Excellence will be held on Tuesday, November 10, 2015 at the National Orange Show in San Bernardino. This is a free information gathering session for the public hosted by San Bernardino City Unified School District and runs from 8:00 a.m. to noon.

Adjournment

A motion was made by Commissioner Powell and seconded by Vargas to adjourn. With Commissioners Gonzales and Haugan absent and without further comment or objection, the meeting adjourned at 4:20 p.m.

Future meetings at First 5 San Bernardino

NO COMMISSION MEETING IN DECEMBER

**Commission Meeting
 January 6, 2016
 3:30 p.m. – 5:00 p.m.**

Attest

 Maxwell Ohikhuare, M.D., Vice Chair

 Ann M. Calkins, Commission Clerk



**AGENDA ITEM 2
JANUARY 6, 2016**

Subject	Election of Commission Chair and Vice-Chair
Recommendations	Elect Chair and Vice-Chair for the Children and Families Commission of San Bernardino County. (Presenter: Karen E. Scott, Executive Director, 252-4252)
Background Information	<p>Under the Children and Families Commission San Bernardino County bylaws, the Commission established Article V "Officers and Duties." This section discusses the designation and election of Chair and Vice Chair and the duties of the Officers.</p> <p>Article V, Section 2 of the Children and Families Commission for San Bernardino County Bylaws states: <i>"The Chair and Vice-Chair of the Commission shall be elected by the voting members of the Commission. The terms of all such officers shall be one year, commencing upon the adjournment of the meeting at which they are elected. All officers shall hold office until their successors are duly elected."</i></p> <p>Upon Commission approval, the election of Chair and Vice Chair will be conducted at this time.</p>
Financial Impact	None
Review	Sophie Akins, Commission Counsel

Report on Action as taken
Action:
Moved: _____ Second: _____
In Favor:
Opposed:
Abstained:
Comments: _____
Witnessed:



**AGENDA ITEM 3
JANUARY 6, 2016**

Subject	Election of Advisory Committee Chair
Recommendations	Elect Chair for the First 5 San Bernardino Advisory Committee (Presenter: Karen E. Scott, Executive Director, 252-4252)
Background Information	<p>Per Section 130145 of the California Children and Families Act of 1998, each County Commission is required to establish at least one Advisory Committee to provide technical and professional expertise and support for any purposes that will be beneficial in accomplishing the purposes of the Act.</p> <p>Per the First 5 San Bernardino Advisory Committee Policy 04-03, the Commission shall designate a Commissioner to serve as the chair for the Advisory Committee. This officer presides at all meetings and generally oversees the Advisory Committee.</p> <p>The term of this office shall be “one year, commencing upon the adjournment of the meeting at which they are elected. All officers shall hold office until their successors are duly elected.”</p> <p>Upon Commission approval, the election of the Advisory Committee Chair shall be conducted at this time.</p>
Financial Impact	None
Review	Sophie Akins, Commission Counsel

Report on Action as taken
Action:
Moved: _____ Second: _____
In Favor:
Opposed:
Abstained:
Comments: _____
Witnessed:



**AGENDA ITEM 4
JANUARY 6, 2016**

Subject	Reach Out and Read Initiative for Fiscal Years 2015-2017
Recommendations	Approve First 5 San Bernardino's (F5SB) support of the Reach Out and Read Program in partnership with American Academy of Pediatrics, California Chapter 2 to provide books for pediatricians in an amount not to exceed a total of \$250,000 for Fiscal Years 2015-2016 and 2016-2017 for total participants. (Presenter: Ruth Ann Martinez, Staff Analyst II, 252-4264)
Financial Impact	\$250,000 for period of January 2016 through June 30, 2017
Background Information	<p>On November 5, 2015, F5SB hosted an informational dinner for pediatricians, pediatric sub-specialists and pediatric medical representatives to introduce the Reach Out and Read program and gain interest from the local medical community. The event "Reach Out and Read & Explore the Possibilities" was a success. To date, over 20 pediatricians have submitted an interest card to participate in F5SB literacy efforts.</p> <p>Recognizing the value of and need for early literacy, F5SB partnered with the American Academy of Pediatrics (AAP) - CA Chapter 2 to bring pediatricians on board with adopting and implementing Reach Out and Read. This program uses the well-child checkups from 6 months to 5 years to connect reading as a vital practice in early development and provides families with books to build home libraries to instill a culture of reading.</p> <p>Reach Out and Read is an evidence-based intervention. Peer-reviewed and published studies show that literacy promoting interventions by a pediatrician using the Reach Out and Read model have a significant effect on parental behavior and attitudes toward reading aloud. Studies also show that parents who receive books and literacy counseling from their pediatricians are more likely to read to their young children and to bring more books into the home.</p> <p>Reading at grade level by the third grade is one of the greatest predictors of children's success in school, their likelihood of going to college, and their future earning potential, according to a 2010 study by the Annie E. Casey Foundation. With nearly 60 percent of third graders in San Bernardino County scoring below grade level in reading, F5SB is taking steps to ensure that parents and caregivers are knowledgeable of and can utilize effective early learning resources in their child's development.</p> <p>Pending Commission approval, F5SB will support this countywide effort by partnering with AAP- CA Chapter 2 and Reach Out and Read to provide eligible pediatricians with a service agreement for a supply of children's books to distribute during well-child check-ups for children 0-5 over the funding period of January 2016 through June 2017. The Commission is committed to supporting early literacy and will develop strategies to sustain the Reach Out and Read program by identifying and linking resources for additional books to participating practices beyond the initial funding period.</p>

This initiative aims to improve early learning outcomes by offering literacy education resources which align with the County’s Vision2Read campaign and Cradle to Career goals, both endorsed by the San Bernardino County Board of Supervisors.

This initiative aligns with the First 5 San Bernardino’s 2015-2020 Strategic Plan.

(SPA) 1: Children and Families - Goal 1.2 Early Learning
 Objective 1.2.c: Parents and caregivers are engaged in children’s learning.

(SPA) 2: Systems and Network - Goal: 2.1 Leadership as a Convener and Partner
 Objective 2.1a Systems and services effectively support and engage children, families and communities.

Review

Sophie Akins, Commission Counsel

Report on Action as taken	
Action:	
Moved: _____	Second: _____
In Favor:	
Opposed:	
Abstained:	
Comments: _____	
Witnessed:	



CHILDREN AND FAMILIES COMMISSION FOR SAN BERNARDINO COUNTY

SERVICE AGREEMENT

THIS AGREEMENT is entered into this day _____, 2016 (“Effective Date”) in the State of California by and between the Children and Families Commission for San Bernardino County, hereinafter called the Commission, and

_____	Hereinafter called Contractor
Name	
_____	_____
Address	Phone Number
_____	_____
Contractor Representative	Title
_____	_____
Federal ID No.	E-Mail Address

IT IS HEREBY AGREED AS FOLLOWS:

I. BACKGROUND

The Commission has selected Reach Out and Read as a strategy to support the organization’s mission and vision for the purpose of promoting, supporting, and improving early development of children from the prenatal stage to five years of age in San Bernardino County. Reach Out and Read is an evidence-based nonprofit organization which supports the implementation of reading strategies via by way of medical providers who promote early literacy and school readiness in pediatric exam rooms nation-wide by integrating children's books and advice to parents about the importance of reading aloud into well-child visits. It builds on the unique relationship between parents and medical providers to develop critical early reading skills in children, beginning in infancy. As recommended by the American Academy of Pediatrics, Reach Out and Read incorporates early literacy into pediatric practice, equipping parents with tools and knowledge to ensure that their children are prepared to learn when they start school.

II. PURPOSE

The purpose of this Agreement is to establish the roles and responsibilities in the efforts of the Commission and Contractor in the development and implementation of Reach Out and Read services in pediatric practice for families with children age prenatal through age 5 in San Bernardino County.

III. COMMISSION RESPONSIBILITIES

Commission shall:

- A. Provide assistance as requested by Contractor, to Contractor in the application process to the Reach Out and Read National Center to become an approved site or to reactivate its site and to complete the required training.

- B. Develop procedures for providing a one (1)-year supply of books not to exceed the amount identified in Section V (A) in value total per year to the Contractor.
- C. Upon receipt of verification of completed certification, permit Contractor to order books up to two (2) times a year.
- D. Process book orders within a reasonable time of receiving the order from Contractor.
- E. Participate in regional coordination, including participation in monthly Reach Out and Read National Center teleconferences, development of media, advocacy and fundraising strategies for sustainability, including linking additional resources for books and literacy activities to participating pediatric practices.
- F. Provide technical assistance necessary to monitor and evaluate the Reach Out and Read model fidelity using tools such as the Progress Report, Medical Provider Survey, Site Observation Scale, and Parent Survey.
- G. Identify a First 5 Staff Analyst as the liaison to interact with Contractor and Contractor staff regarding Reach Out and Read activities.

IV. CONTRACTOR RESPONSIBILITIES

Contractor shall:

- A. Upon receiving approval from the National Reach Out and Read office, submit a copy of the certification of completion of Reach Out and Read training to the First 5 Staff Analyst liaison and an order form to process an initial book order. Contractor's total book order is limited to a cumulative total number of books Contractor has pre-determined and reported to First 5 Staff Analyst liaison based on a one year projection of the number of expected well-baby check-ups at their practice. Based on storage challenges, Contractor may opt to order books up to two (2) times per year to fulfill their cumulative total.
- B. Order books any time prior to the 25th of the month and:
 - 1. Utilize the order form and list the book title, author, book type, age-appropriate books selected by age, and cost.
 - 2. Upon receipt of book delivery, Contractor must fax the packing slip to Commission for payment remittance.
- C. Comply with Reach Out and Read guidelines and Contractor and Contractor's staff shall participate in all Reach Out and Read provider activities to assure the effective delivery of the evidence-based Reach Out and Read model, including, but not limited to:
 - 1. Training for all new staff and periodic re-training for all staff using the Reach Out and Read Medical Provider Training DVD or the free on-line Continuing Medical Education course.
 - 2. At well-child visits, give every child 6 months through 5 years of age with one new, developmentally-appropriate children's book to keep.
 - 3. At well-child visits, use the book as a tool to aid the medical pediatric provider's assessment of the child's development.
 - 4. At well-child visits, advise parents of the importance of reading aloud to children and prescribe daily reading at home.

5. Create a literacy-rich waiting room to reinforce the pleasure and techniques of reading together and the importance of early literacy activities.
6. Establish and maintain a system for storing books, getting age-appropriate book into the exam room, and tracking books given to children.
7. Complete the on-line Progress Report for each six-month reporting period by the deadlines, January 31st for July-December and July 31th for January-June.
8. Acknowledge funding and support received from "First 5 San Bernardino" in all communications with the public about the Reach Out and Read program.
9. Identify a Contractor staff liaison to serve as a point of contact for the Commission and notify the Commission within three (3) business days of changes in Contractor staff responsible for Reach Out and Read.
10. Work with the Commission to improve any areas of concern about Contractor's Reach Out and Read program identified in the Progress Reports, Site Observation Scale, Medical Provider Survey or Parent Survey.
11. Participate in activities to build the sustainability of Contractor's Reach Out and Read, including publicizing the program, fundraising, hosting legislative visits, or other opportunities that may occur.

V. FISCAL PROVISIONS

- A. The maximum amount of funds under this Agreement shall not exceed \$ XXX, per year subject to the following:
 1. Book purchases based on the number of annual well-child visits
 2. Adherence to responsibilities outlined in Section VI. Contractor Responsibilities
- B. Contractor shall submit to the First 5 Staff Analyst liaison the packing slips as verification of receipt/delivery and to request payment be made to the book vendor identified on the packing slip.
- C. Payments shall be made by the Commission directly to the book vendor identified on the packing slip(s) after verification of delivery has been provided by the Contractor to the Commission.

VI. PERFORMANCE STANDARDS

- A. In addition to complying with all Responsibilities listed in Section IV Contractor Responsibilities, Contractor agrees to implement the Reach Out and Read model with fidelity and to notify the Commission of any barrier to meeting this standard in a timely manner. Contractor shall not utilize the books for any other purpose except as set forth herein or as authorized by the Reach Out and Read program. Contractor shall not resell the books. To the extent that any books are leftover at the end of the one year contract those books shall revert to be the property of the Commission, unless otherwise specified by the Commission.

- B. Failure to complete the required on-line Reach Out and Read Progress Report by specified deadlines will result in loss of funds for the next period's book purchase and immediate termination of this Agreement, effective upon written notice from the Commission.
- C. Should Contractor fail to fulfill any of the roles and responsibilities set forth in Section IV of this Agreement, the Commission will be under no obligation to continue to purchase books for Contractor's Reach Out and Read program and this Agreement will terminate immediately upon written notice from the Commission.

VII. TERM

- A. The term of this Agreement shall commence on the Effective Date and shall terminate on June 30, 2017, unless terminated earlier as set forth herein.
- B. Notwithstanding the preceding paragraph, this Agreement may be immediately terminated by either party by serving a written notice to the other party in the event any state and/or federal agency and/or other funder(s) reduce, withhold or terminate funding that the parties anticipated or provided under this Agreement. The Executive Director of the Commission has the authority and discretion to exercise this right on behalf of the Commission.
- C. The obligation to provide data per Section IV. Contractor Responsibilities shall survive termination of this Agreement.

VIII. GENERAL PROVISIONS

- A. Notices

When notices are required to be given pursuant to this Agreement, the notices shall be in writing and mailed to the following respective addresses listed below.

Contractor:

Commission: First 5 San Bernardino
735 E. Carnegie Drive, Suite 150
San Bernardino, CA 92408

- B. Contractor agrees any alterations, variations, modifications, or waivers of provisions of the Agreement shall be valid only when they have been reduced to writing, duly signed and attached to this Agreement as an amendment.

IX. DISPUTE RESOLUTION

If any conflicts or disputes arise between the two parties, assigned staff shall meet in a timely manner to resolve the conflict or dispute. It is acknowledged by both parties that the purpose of such meeting is to come to a resolution that is in the best interest of both parties.

X. CONTRACT

- A. This Agreement, consisting of 5 pages, is the full and complete document describing the roles and responsibilities of both parties, including all covenants, conditions and benefits.

B. The signatures of the parties affixed to this Agreement affirm that they are duly authorized to commit and bind their respective institutions to the terms and conditions set forth in this document.

CHILDREN & FAMILIES COMMISSION FOR
SAN BERNARDINO COUNTY

Authorized Signature
Karen E. Scott
Printed Name
Executive Director
Title

Dated

Legal Entity

Authorized Signature

Printed Name

Title

Dated



**AGENDA ITEM 5
JANUARY 6, 2016**

Subject	Request for Qualifications (RFQ) for Auditing Services
Recommendations	Approve and authorize issuance of a Request for Qualifications for an Auditor (RFQ 16-01) to conduct and prepare an annual audit and report of First 5 San Bernardino's financial statements for Fiscal Years 2015-2016, 2016-2017, 2017-2018. (Presenter: Debora Dickerson-Sims, Administrative Supervisor II, 252-4269)
Financial Impact	None
Background Information	<p>First 5 San Bernardino requests authorization to issue an RFQ to a qualified group or individual to conduct and prepare an Annual Audit and Report; and render an opinion of the Commission's financial statements. Health and Safety Code Section 130150 provides that on or before October 15 of each year, the state commission shall conduct an audit of, and issue a written report on the implementation and performance of, their respective function during the preceding fiscal year, including at minimum, the manner in which funds were expended, the progress toward, and the achievement of, program goals and objectives, and the measurement of specific outcomes through appropriate reliable indicators. The Commission requires a review of its operations to ensure compliance with policies and regulations, safeguarding of assets, and the reliability and integrity of information.</p> <p>A financial and compliance audit is required, beginning with the fiscal year ending June 30, 2016, in accordance of generally accepted auditing standards promulgated by the American Institution of Certified Public Accountants, and generally accepted government auditing standards issued by the United States Comptroller General.</p> <p>The Commission is a discrete component unit of the County of San Bernardino for fiscal reporting purposes. As such, the audit must be performed in accordance with Governmental Accounting Standards Statement No. 34.</p> <p>For audits of fiscal years beginning June 30, 2006, counties participating in the California Children and Families program are subject to expanded audits, which simply means the auditor's report should include the most relevant, useful information about the audit while leveraging and analyzing collected data to provide further comment and insight. Attachment C, developed by the California State Comptroller, is designed to assist auditors in performing the audit.</p> <p>Pending Commission approval, the Request for Qualifications (RFQ 16-01) will be released on January 7, 2016. The deadline for submission of all proposals is 4:00 p.m. on March 18, 2016. Upon completion of the established due diligence process, a recommendation for contracting with the most successful proposal will be presented to the Commission in June of 2016 with a contract start date of July 1, 2016.</p>
Review	Sophie Akins, Commission Counsel

Report on Action as taken
Action:
Moved: _____ Second: _____
In Favor:
Opposed:
Abstained:
Comments: _____
Witnessed:



**Request For Qualifications
for
Annual Audit and Report
RFQ 16-01**

July 1, 2016 - October 31, 2018

**First 5 San Bernardino
735 E. Carnegie Drive, Suite 150
San Bernardino, CA 92408
(909) 386-7706
www.first5sanbernardino.org**

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- C – Standards and Procedures for Audits of Local Entities Administering the California Children and Families Act (First 5)

I. INTRODUCTION

A. Purpose

First 5 San Bernardino, hereafter referred to as the “Commission”, is issuing this Request for Qualifications (RFQ) to a qualified group or individual hereinafter referred to as “Consultant(s)” or “Contractor(s)” to conduct and prepare an Annual Audit and Report; and render an opinion on the Commission’s financial statements. The Health and Safety Code Section 130150 provides on or before October 15 of each year, each county commission shall conduct an audit of, and issue a written report on the implementation and performance of, its functions during the preceding fiscal year, including, at a minimum, the manner in which funds were expended. The Commission requires a review of its operations to ensure compliance with policies and regulations, safeguarding of assets, and the reliability and integrity of information.

A financial and compliance audit is required, beginning with the fiscal year ending June 30, 2016, in accordance with generally accepted auditing standards promulgated by the American Institution of Certified Public Accountants, and generally accepted government auditing standards issued by the United States Comptroller General. The qualified group or individual with prior experience working with a First 5 Commission is preferred.

The Commission is a discrete component unit of the County of San Bernardino for fiscal reporting purposes. As such, the audit must be performed in accordance with Governmental Accounting Standards Statement No. 34 and No. 54.

For audits of fiscal years beginning June 30, 2006 counties participating in the California Children and Families program are subject to expanded audits. Attachment C, developed by the California State Comptroller, is designed to assist auditors in performing the expanded audit.

If conditions are discovered which lead to the belief that material errors and omissions, defalcations, or other irregularities may exist, or if any other circumstances are encountered that require extended services, the auditor will promptly advise the Commission’s Fiscal Administrator. No extended services will be performed unless they are authorized in the contractual agreement or in an amendment to the agreement.

B. Proposition 10 and First 5 San Bernardino

First 5 San Bernardino, also known as the Children and Families Commission for San Bernardino County, was created by the passage of Proposition 10, the California Children and Families Act. In November 1998, voters passed this statewide ballot initiative to add a 50 cent tobacco tax on cigarette packs and tobacco products. The revenues collected must be directed toward promoting, supporting, and improving the early development of children prenatal through five years of age and to supporting the creation of integrated, comprehensive, and collaborative systems of services to enhance optimal early childhood development.

To facilitate the direction of Proposition 10 funds at the local level, county Commissions were established in each of the 58 counties in California. Each Commission is comprised of members appointed by the local County Board of Supervisors and each Commission has independent authority over the administration of Proposition 10 funds in its county.

The Children and Families Commission for San Bernardino County adopted its initial Strategic Plan in April 2000. The current Strategic Plan remains in effect through June 2020. This Strategic Plan outlines broad goals and more specific outcomes to support each goal. All funded projects of the Commission are designed to support the Commission in achieving these goals. A copy of the Strategic Plan can be downloaded from our website at www.first5sanbernardino.org.

All children in San Bernardino County are healthy, safe, nurtured, eager to learn and ready to succeed.

First 5 San Bernardino Mission

Promote, support and enhance the health and early development of children prenatal through age five and their families and communities.

II. PROJECT TIMELINE

- | | |
|--|---|
| 1. RFQ Release | <i>Thursday, January 7, 2016</i> |
| 2. Deadline for submission of questions
Email: malvarez@cfc.sbcounty.gov | <i>Friday, January 29, 2016
No later than 12 P.M., PST</i> |
| 3. Deadline for qualifications submissions | <i>Friday, March 18, 2016
No later than 4:00 P.M., PST</i> |
| 4. Tentative date to inform of unsuccessful submissions at the Administrative Phase (no appeal) | <i>April 1, 2016</i> |
| 5. Tentative date to inform of award or unsuccessful submission (opportunity to appeal)/Notice of recommendation for funding | <i>May 6, 2016</i> |
| 6. Tentative deadline to request appeal | <i>May 20, 2016</i> |
| 7. Tentative date for Commission approval | <i>June 1, 2016</i>
<i>The Successful Contractor must be present at the Commission Meeting for Contract Approval</i> |
| 8. Contract start date | <i>July 1, 2016</i> |

The above dates are subject to change as deemed necessary by the Commission.

A. Period of Performance

The period of performance shall be for three (3) years, renewable (at the option of the Commission) in one-year increments, with the completion date of October 31, 2018.

B. Admonition to Consultant(s)

Once the RFQ has been issued and during the evaluation process, the individual identified above is the sole contact point for any inquiries relating to this RFQ. Only if authorized by the Commission's contact may other Commission Staff provide information. Any violation of this procedure may be grounds for disqualification of the Consultant. It is the responsibility of the Consultant to ensure that the RFQ responses arrive in a timely manner.

C. Questions

Questions regarding the contents of this RFQ must be submitted in writing on or before **12 P.M. PST, Friday, January 29, 2016** and directed to **Mary Alvarez, Staff Analyst II, malvarez@cfc.sbcounty.gov**. *The questions and answers will be compiled and posted on the First 5 San Bernardino website as an addendum to this RFQ.*

D. Correspondence

All correspondence, **including qualifications submissions and questions**, are to be submitted to:

First 5 San Bernardino
ATTN: Annual Audit and Report Consultant RFQ 16-01
735 E. Carnegie Drive, Suite 150
San Bernardino, CA 92408

E. Qualifications Submission Deadline

All qualifications submissions must be received at the address listed in Paragraph D of this Section no later than 4 P.M. (PST) on Friday, March 18, 2016. Facsimile or electronically transmitted submissions will not be accepted. Postmarks will not be accepted in lieu of actual receipt. Late submissions will not be considered.

III. QUALIFICATIONS CONDITIONS

A. Contingencies

Funding for this project is contingent on the availability of California Children and Families Trust Fund monies. This RFQ does not commit the Commission to award a contract. Cost, while not necessarily the primary factor used in the selection process, is an important factor. The Commission will award a contract based on the qualifications that best meet the needs of the Commission.

The Commission reserves the right to accept or reject any or all qualifications submissions if the Commission determines it is in the best interest of the Commission to do so. The Commission will notify all Consultant(s) in writing, if the Commission rejects all qualifications submissions.

B. Modifications

The Commission has the right to issue addenda or amendments to this RFQ. The Commission also reserves the right to terminate this procurement process at any time. Addenda or amendments to this RFQ will be posted on the same website as the RFQ.

C. Qualifications Submission

To be considered, all qualifications submissions must be submitted in the manner set forth in this RFQ. **It is the Consultant's responsibility to ensure that its qualifications submission arrives on or before the specified time.** All submitted materials become the property of the Commission.

D. Inaccuracies or Misrepresentations

If in the course of the RFQ process or in the administration of a resulting contract, the Commission determines that the Consultant has made a material misstatement or misrepresentation or that materially inaccurate information has been provided to the Commission, the Consultant(s) may be terminated from the RFQ process or in the event a contract has been awarded, the contract may be immediately terminated.

In the event of a termination under this provision, the Commission is entitled to pursue any available legal remedies.

E. Incurred Costs

This RFQ does not commit the Commission to pay any costs incurred in the preparation of a qualifications submission in response to this request and Consultant agrees that all costs incurred in developing the qualifications submission is the Consultant's responsibility.

F. Qualifications Packet Confidentiality

Consultant(s) should be aware that qualifications submissions are subject to the California Public Records Act (Government Code section 6250 et seq.). If any Consultant's submission contains trade secrets or other information, which is proprietary by law, the Consultant must specifically identify the information and notify the Commission of its request to keep that information confidential.

The request to keep proprietary information confidential must be made in writing and attached to the envelope or other medium used to submit the qualifications. The confidential or proprietary information shall be readily separable from the response in order to facilitate eventual public inspection of the non-confidential portion of the response.

The Commission will review the request and notify the Consultant in writing of its decision as to whether confidentiality can be maintained under law. If confidentiality cannot be maintained, the Consultant has the option of withdrawing the submission or advising the Commission of its understanding that this information will become public record. The price of products offered or the cost of services proposed shall not be designated as proprietary or confidential information.

In the event a public records request is made for information designated by the Consultant as confidential or proprietary and if the Commission has made a determination as to the confidential or proprietary nature of the information, regardless of whether the Commission has or has not determined that information was designated as confidential or proprietary, the Commission will notify the Consultant of the request. The Consultant will have an opportunity to seek a determination from the appropriate court as to the disclosure or non-disclosure of the information.

G. Negotiations

The Commission may require the potential Consultant(s) selected to participate in negotiations, and to submit revisions to budget, technical information, and/or other items from their submission(s) as may result from these negotiations.

H. Local Preference Policy

The County of San Bernardino (County) and the Commission have adopted a preference for vendors whose principal place of business is located within the boundaries of the County. A five percent (5%) preference may be applied to the cost evaluation prior to approval of any purchase or acquisition of services, equipment, goods, or supplies.

For the purposes of the applying the local preference policy (County Policy 11-12), "principal place of business" is defined as the vendor's main office (or headquarters) or a major regional office. A "major regional office" is defined as a business location apart from the vendor's main office (or headquarters) which:

1. Has been issued a business license, if required, and has been established and open for a minimum of six months prior to the date that the approval authority authorizes the circulation of the procurement to which the vendor responds; and
2. Can demonstrate ongoing business activity in the field of endeavor on which the vendor is proposing, from that office during the preceding six (6) months; and
3. Has a minimum of 25% of the vendor's fulltime management employees and 25% of its fulltime regular employees working from the San Bernardino County location(s).

The County's Local Preference Policy means, for example, if two (2) or more Vendors respond to this procurement with qualifications that are equal in quality, service, and ability to meet the County's needs, County staff must identify if any of the Vendors are local vendors. If any of the Vendors are local vendors, and their quoted price is within five percent (5%) of the cost of services,

equipment, goods, and/or supplies proposed by other Vendors, unless it is determined that an exemption applies, staff may recommend the local vendor for Contract award.

IV. PROJECT REQUIREMENTS

A. Scope of Services

The Commission is seeking a qualified group or individual to perform audits for fiscal years covering July 1, 2015 through June 30, 2018. The audit must be performed in accordance with auditing standards generally accepted in the United States of America as promulgated by the American Institute of Certified Public Accountants and the standards applicable to financial audits set forth in Government Auditing Standards, issued by the Comptroller General of the United States. The audit must also comply with the California Comptroller's Office, Standards and Procedures for Audits of local entities administering Children and Families Act (First 5) to include the following activities:

1. Annual Audit and Report

Service Required:

- An opinion on the Commission's financial statements;
- A report on the Commission's compliance with applicable laws, regulations and requirements contained within the applicable portions of the California Health and Safety Code Sections 130100 through 130155;
- A report of the Commission's compliance with internal control procedures, based on minimal testing performed by the auditors, disclosing any material weakness identified during the scope of audit work;
- A meeting with Commission management staff, at a time to be determined prior to public hearing, to review findings;
- Presence at a public hearing each year in October (dates to be determined), to provide an overview of the findings and to answer questions from the Commission and general public relating to the report and any findings expressed in the audit prepared;
- Issue a pre-audit letter (Letter of Intent);
- Issue a Management Review Letter;
- A report on the status of prior year findings;
- The audit will be conducted in accordance with the auditing standards generally accepted in the United States of America and *Government Auditing Standards*, issued by the Comptroller of the United States for the purpose of determining whether or not such financial statements fairly present the financial position and results of operations of the Commission in accordance with generally accepted accounting principles (GAAP);
- The Contractor will provide technical assistance and attend Commission meetings, as necessary, related to the scope of services rendered below;
- As the Contractor schedules staff to perform annual services, Contractor is to give the Commission consideration to assign the same on-site supervisor(s) for audit engagements to provide continuity for service performance.

2. Reports

The Annual Audit and Report shall consist of the following components:

- The independent auditor's report on the financial statements and the related notes to the financial statements
- The independent auditor's report on the internal controls over financial reporting and on compliance and other matters based on an audit of financial statements performed in accordance with *Government Auditing Standards*
- The independent auditor's report on state compliance
- Status of Prior Audit Findings

The Commission requires five (5) copies of the draft audit report to be submitted to the Commission Office no later than October 1 and twenty-five (25) bound copies of the final audit report to be submitted to the Commission Office no later than October 7.

Management Letter – A Management Letter communicates matters involving weaknesses or deficiencies in internal controls or operational inefficiencies, identified during the audit, and contains recommendations for management considerations. A draft management letter advising the Commission of opportunities observed for economy of operations and improvement in internal controls, if such matters were identified, shall be submitted to the Commission's Office within fifteen (15) days from the audit opinion date. The Contractor shall be available for any scheduled meetings that may be necessary to discuss the draft Management Letter. The Final Management Letter is to be submitted to the Commission within 60 days from the audit opinion date.

3. Consent

The Contractor grants the Commission permission to include, at no charge, the final audit opinion with officially published financial statements of the Commission.

4. Training

The Contractor agrees to provide, at no charge, to the Commission's internal audit (contracts) and accounting staff, up to eight hours annually of training specifically related to government accounting/auditing.

5. Availability of Prior Audit Reports

The Annual Audit and Report for fiscal year 2014-2015 is available at http://first5sanbernardino.org/Portals/39/pdf/2015F5SB_Report.pdf?ver=2015-12-08-160416-910

B. Audit Schedule

1. Audit planning, documentation of systems of internal control, and compliance and transaction testing should be completed during interim stage. Interim stage is to be performed in May and June prior to the close of the fiscal year. It is expected the Commission will close its books and prepare financial statements to be ready for the final audit by August 31. The Contractor is to start the final field work on September 1.
2. The Commission will provide the Contractor with reasonable work space. The Contractor will also be provided with access to a telephone, a computer with access to the general ledger system, photocopy and fax machines.

C. Work Product

All work papers prepared in connection with the contractual services will remain the property of the successful Consultant(s); however, all reports rendered to the Commission are the exclusive property of the Commission and subject to its use and control.

D. Project Considerations

1. The Consultant's personnel will possess appropriate licenses and certificates and be qualified in accordance with applicable statutes and regulations (when applicable). The Consultant(s) will obtain, maintain and comply with all necessary government authorizations, permits, and licenses required to conduct its operations. In addition, the Consultant(s) will comply with all applicable Federal, State and local laws, rules, regulations and orders in its operations including compliance with all applicable safety and health requirements as to the Contractor's employees.
2. The Consultant(s) must possess and comply with other requirements outlined in this RFQ.

E. Reference Documents

The Commission has copies of the following materials available for review:

1. Americans with Disabilities Act [<http://www.ada.gov/>]
2. California Department of Social Services Manual of Policies and Procedures Divisions 21 and 23, sections 600, 602, and 604 [<http://www.cdss.ca.gov/ord/entres/getinfo/pdf/ops0102.pdf>]
3. Clean Air Act (42 U.S.C. section 7606) [http://www.law.cornell.edu/uscode/html/uscode42/usc_sec_42_00007606----000-.html]
4. Clean Water Act (33 U.S.C. section 1368) [http://www.law.cornell.edu/uscode/html/uscode33/usc_sec_33_00001368----000-.html]
5. Environmental Tobacco Smoke (20 U.S.C. section 6081 et seq.), also known as the Pro-Children Act of 1994 [<http://www.gpo.gov/fdsys/pkg/USCODE-2011-title20/html/USCODE-2011-title20-chap68-subchapX.htm>]
6. Executive Order 11246 [30 Fed. Reg. 12319 (Sept. 24, 1965)], as amended by Executive Orders 11375, 11625, 12138, 12432, and 12250 [<http://www.dol.gov/ofccp/regs/statutes/eo11246.htm>]
7. Executive Order 11738 [38 Fed. Reg. 25161 (Sept. 10, 1973)] and Environmental Protection Agency regulations (40 C.F.R., part 32) [<http://www.epa.gov/isdc/eo11738.htm>]
8. Executive Order 12549 [51 Fed. Reg. 6370 (Feb. 18, 1986)] and Debarment, Suspension, And Other Responsibility Matters (45 C.F.R., part 76) [<http://www.epa.gov/isdc/eo12549.htm>]
9. California Government Code section 6250 et seq. [<http://www.leginfo.ca.gov/calaw.html>]
10. California Government Code section 87100 et seq. [<http://www.leginfo.ca.gov/calaw.html>]
11. Office of Management and Budget (OMB) Circulars [<http://www.whitehouse.gov/omb/circulars/>]
12. California Penal Code section 11105.3 [<http://www.leginfo.ca.gov/calaw.html>]
13. State Energy Conservation Plan (California Code of Regulations Title 20, section 1401 et seq.) [<http://ccr.oal.ca.gov/default.htm>]
14. Title VII of the Civil Rights Act of 1964 [<http://www.eeoc.gov/policy/vii.html>]
15. California Welfare and Institutions Code section 10000 et seq. [<http://www.leginfo.ca.gov/calaw.html>]
16. First 5 San Bernardino [<http://www.first5sanbernardino.org>]

V. CONTRACT REQUIREMENTS

Contracts funded through this RFQ may include the terms contained below.

A. General Responsibilities

1. Contractor Capacity

In the performance of this Contract, Contractor its agents and employees shall act in an independent capacity and not as officers, employees, or agents of the Commission.

2. Contract Assignability

Without the prior written consent of the Commission, the Contract is not assignable by Contractor either in whole or in part.

3. Conflict of Interest

Contractor shall make all reasonable efforts to ensure that no conflict of interest exists between its officers, employees, subcontractors, independent contractors, consultants, professional service representatives, volunteers and the Commission. Contractor shall make a reasonable effort to prevent employees, consultants, or members of governing bodies from using their positions for purposes that are, or give the appearance of being motivated by a desire for private gain for themselves or others such as those with whom they have family, business, or other ties. In addition, Contractor's employees shall not simultaneously receive payment for work done as an independent contractor without obtaining prior approval from the Executive Director or designee. In the event that the Commission determines that a conflict of interest situation exists, the Commission may disallow any increase in costs associated with the conflict of interest situation and such conflict may constitute grounds for termination of this contract.

4. Former Commission Administrative Officials

Contractor agrees to provide or has already provided information on former Commission administrative officials (as defined below) who are employed by or represent Contractor. The information provided includes a list of former Commission administrative officials who terminated County employment within the last five years and who are now officers, principals, partners, associates or members of the business. The information also includes the employment with or representation of Contractor. For purposes of this provision, "Commission Administrative Official" is defined as a member of the Commission or such Administrative Staff.

If during the course of the administration of this Contract, the Commission determines that the Contractor has made a material misstatement or misrepresentation or that materially inaccurate information has been provided to the Commission, this Contract may be immediately terminated. If this Contract is terminated according to this provision, the Commission is entitled to pursue any available legal remedies.

5. Subcontracting

Contractor agrees not to enter into any subcontracting agreements for work contemplated under the contract without first obtaining written approval from the Commission. Any subcontractor shall be subject to the same provisions as the Contractor. Contractor shall be ultimately responsible for the performance of any subcontractor.

6. Change of Address

Contractor shall notify the Commission in writing of any change in mailing and/or service address. Notification shall occur in advance of the address change. At a minimum, notification must occur within five days of the address change. Change of address shall not interrupt service deliverables outlined in the Scope of Services.

7. Staffing and Notification

Contractor shall notify Commission of any continuing vacancies and any positions that become vacant during the term of this Contract that may result in reduction of services to be provided under this Contract. Upon notices of vacancies, the Contractor shall apprise Commission of the steps being taken to provide the services without interruption and to fill the position as expeditiously as possible. Vacancies and associated problems shall be reported to the Commission on each periodically required report for the duration of said vacancies and/or problems.

In the event of a problem or potential problem that will severely impact the quality or quantity of service delivery, or the level of performance under this contract, Contractor will notify the Commission within one working day, in writing and by telephone.

8. Contractor Primary Contact

The Contractor will designate one individual to serve as the primary contact and one to serve as the alternate contact, if primary contact is unavailable, on behalf of the Contractor and will notify the Commission of these designees within 15 days after contract approval. The primary contact shall have the authority to identify, on behalf of the Contractor, other parties able to give or receive information on behalf of this contract.

Contractor shall notify the Commission when the primary contact will be unavailable or out of the office for two weeks or more or if there is any change in either the primary or alternate contact.

9. Responsiveness

Contractor or a designee must respond to Commission inquiries within five business days.

10. Confidentiality

Contractor shall require its officers, agents, employees, volunteers and any subcontractor to sign a statement of understanding and comply with the provisions of federal, state and local statutes to assure that:

- All applications and records concerning any individual made or kept by any public officer or agency or contractor in connection with the administration of any services for which funds are received by the Contractor under this contract, will be confidential and will not be open to examination for any purpose not directly connected with the administration, performance, compliance, monitoring or auditing of such services;
- No person will publish, disclose, or permit to be published or disclosed or used, any confidential information pertaining to any applicant or participant of services under this contract;
- Contractor agrees to inform all subcontractors, consultants, employees, agents, and partners of the above provisions; and,
- Contractor shall comply with all applicable provisions of the Health Insurance Portability and Accountability Act of 1996 (HIPAA).

11. Indemnification and Insurance Requirements

Contractor agrees to and shall comply with the following indemnification and insurance requirements:

- a. Indemnification – The Contractor agrees to indemnify, defend (with counsel reasonably approved by the Commission) and hold harmless the Commission and its authorized officers, employees, agents and volunteers from any and all

claims, actions, losses, damages, and/or liability arising out of this contract from any cause whatsoever, including the acts, errors or omissions of any person and for any costs or expenses incurred by the Commission on account of any claim except where such indemnification is prohibited by law. This indemnification provision shall apply regardless of the existence or degree of fault of indemnitees. The Contractor's indemnification obligation applies to the Commission's "active" as well as "passive" negligence but does not apply to the Commission's "sole negligence" or "willful misconduct" within the meaning of Civil Code Section 2782.

- b. Additional Insured – All policies, except for the Workers' Compensation, Errors and Omissions and Professional Liability policies, shall contain endorsements naming the Commission and its officers, employees, agents and volunteers as additional insureds with respect to liabilities arising out of the performance of services hereunder. The additional insured endorsements shall not limit the scope of coverage for the Commission to vicarious liability but shall allow coverage for the Commission to the full extent provided by the policy. Such additional insured coverage shall be at least as broad as Additional Insured (Form B) endorsement form ISO, CG 2010.11 85.
- c. Waiver of Subrogation Rights – The Contractor shall require the carriers of required coverages to waive all rights of subrogation against the Commission, its officers, employees, agents, volunteers, contractors and subcontractors. All general or auto liability insurance coverage provided shall not prohibit the Contractor and Contractor's employees or agents from waiving the right of subrogation prior to a loss or claim. The Contractor hereby waives all rights of subrogation against the Commission.
- d. Policies Primary and Non-Contributory – All policies required herein are to be primary and non-contributory with any insurance or self-insurance programs carried or administered by the Commission.
- e. Severability of Interests – The Contractor agrees to ensure that coverage provided to meet these requirements is applicable separately to each insured and there will be no cross liability exclusions that preclude coverage for suits between the Contractor and the Commission or between the Commission and any other insured or additional insured under the policy.
- f. Proof of Coverage – The Contractor shall furnish Certificates of Insurance to the Commission Department administering the contract evidencing the insurance coverage, including endorsements, as required, prior to the commencement of performance of services hereunder, which certificates shall provide that such insurance shall not be terminated or expire without thirty (30) days written notice to the Department, and Contractor shall maintain such insurance from the time Contractor commences performance of services hereunder until the completion of such services. Within fifteen (15) days of the commencement of this contract, the Contractor shall furnish a copy of the Declaration page for all applicable policies and will provide complete certified copies of the policies and endorsements immediately upon request.
- g. Acceptability of Insurance Carrier – Unless otherwise approved by Risk Management, insurance shall be written by insurers authorized to do business in the State of California and with a minimum "Best" Insurance Guide rating of "A- VII".

- h. Deductibles and Self-Insured Retention - Any and all deductibles or self-insured retentions in excess of \$10,000 shall be declared to and approved by Risk Management.
- i. Failure to Procure Coverage – In the event that any policy of insurance required under this contract does not comply with the requirements, is not procured, or is canceled and not replaced, the Commission has the right but not the obligation or duty to cancel the contract or obtain insurance if it deems necessary and any premiums paid by the Commission will be promptly reimbursed by the Contractor or Commission payments to the Contractor will be reduced to pay for Commission purchased insurance.
- j. Insurance Review – Insurance requirements are subject to periodic review by the Commission. The Director of Risk Management or designee is authorized, but not required, to reduce, waive or suspend any insurance requirements whenever Risk Management determines that any of the required insurance is not available, is unreasonably priced, or is not needed to protect the interests of the Commission. In addition, if the Department of Risk Management determines that heretofore unreasonably priced or unavailable types of insurance coverage or coverage limits become reasonably priced or available, the Director of Risk Management or designee is authorized, but not required, to change the above insurance requirements to require additional types of insurance coverage or higher coverage limits, provided that any such change is reasonable in light of past claims against the Commission, inflation, or any other item reasonably related to the Commission's risk.

Any change requiring additional types of insurance coverage or higher coverage limits must be made by amendment to this contract. Contractor agrees to execute any such amendment within thirty (30) days of receipt.

Any failure, actual or alleged, on the part of the Commission to monitor or enforce compliance with any of the insurance and indemnification requirements will not be deemed as a waiver of any rights on the part of the Commission.

- k. The Contractor agrees to provide insurance set forth in accordance with the requirements herein. If the Contractor uses existing coverage to comply with these requirements and that coverage does not meet the specified requirements, the Contractor agrees to amend, supplement or endorse the existing coverage to do so. The type(s) of insurance required is determined by the scope of the contract services.

Without in anyway affecting the indemnity herein provided and in addition thereto, the Contractor shall secure and maintain throughout the contract term the following types of insurance with limits as shown:

1. Workers' Compensation/Employers Liability – A program of Workers' Compensation insurance or a state-approved, self-insurance program in an amount and form to meet all applicable requirements of the Labor Code of the State of California, including Employer's Liability with \$250,000 limits covering all persons including volunteers providing services on behalf of the Contractor and all risks to such persons under this contract.
2. If Contractor has no employees, it may certify or warrant to the Commission that it does not currently have any employees or individuals who are defined as "employees" under the Labor Code and the

requirement for Workers' Compensation coverage will be waived by the Commission's Director of Risk Management.

3. With respect to Contractors that are non-profit corporations organized under California or Federal law, volunteers for such entities are required to be covered by Workers' Compensation insurance.
4. Commercial/General Liability Insurance – The Contractor shall carry General Liability Insurance covering all operations performed by or on behalf of the Contractor providing coverage for bodily injury and property damage with a combined single limit of not less than one million dollars (\$1,000,000), per occurrence. The policy coverage shall include:
 - (1) Premises operations and mobile equipment.
 - (2) Products and completed operations.
 - (3) Broad form property damage (including completed operations).
 - (4) Explosion, collapse and underground hazards.
 - (5) Personal injury
 - (6) Contractual liability.
 - (7) \$2,000,000 general aggregate limit.
5. Automobile Liability Insurance – Primary insurance coverage shall be written on ISO Business Auto coverage form for all owned, hired and non-owned automobiles or symbol 1 (any auto). The policy shall have a combined single limit of not less than one million dollars (\$1,000,000) for bodily injury and property damage, per occurrence.

If the Contractor is transporting one or more non-employee passengers in performance of contract services, the automobile liability policy shall have a combined single limit of two million dollars (\$2,000,000) for bodily injury and property damage per occurrence.
6. If the Contractor owns no autos, a non-owned auto endorsement to the General Liability policy described above is acceptable.
7. Umbrella Liability Insurance – An umbrella (over primary) or excess policy may be used to comply with limits or other primary coverage requirements. When used, the umbrella policy shall apply to bodily injury/property damage, personal injury/advertising injury and shall include a “dropdown” provision providing primary coverage for any liability not covered by the primary policy. The coverage shall also apply to automobile liability.
8. Professional Liability – Professional Liability Insurance with limits of not less than one million (\$1,000,000) per claim or occurrence and two million (\$2,000,000) aggregate limits
or
Errors and Omissions Liability Insurance with limits of not less than one million (\$1,000,000) and two million (\$2,000,000) aggregate limits
or
Directors and Officers Insurance coverage with limits of not less than one million (\$1,000,000) shall be required for Contracts with charter labor committees or other not-for-profit organizations advising or acting on behalf of the County.

If insurance coverage is provided on a “claims made” policy, the “retroactive date” shall be shown and must be before the date of the start of the contract work. The claims made insurance shall be maintained or “tail” coverage provided for a minimum of five (5) years after contract completion.

12. Licenses and Permits

Contractor shall comply with all applicable laws, statutes, ordinances, administrative orders, rules or regulations relating to its duties, obligations and performance under the terms of the Contract and shall procure all necessary licenses and permits required by the laws of the United States, State of California, San Bernardino County and all other appropriate governmental agencies, and agrees to pay all fees and other charges required thereby. Contractor shall maintain all required licenses during the term of this Contract. Contractor will notify the Commission immediately of loss or suspension of any such licenses and permits. Failure to comply with the provisions of this section may result in immediate termination of this Contract.

13. Contract Compliance/Equal Employment Opportunity

Contractor agrees to comply with the provisions of all applicable Federal, State, and County Laws, regulations and policies relating to equal employment, including laws and regulations hereafter enacted. Contractor shall not unlawfully discriminate against any employee, applicant for employment, or service Participant(s) on the basis of race, national origin or ancestry, religion, sex, marital status, age, political affiliation, sexual orientation, or disability. Information on the above rules and regulations may be obtained from the Commission.

14. Americans with Disabilities Act

Contractor shall comply with all applicable provisions of the Americans with Disabilities Act (ADA).

15. Attorney’s Fees

Contractor understands and agrees that any and all legal fees or costs associated with lawsuits concerning this Contract against the Commission shall be the Contractor’s sole expense and shall not be charged as a cost under this Contract. In the event of any Contract dispute hereunder, each Party to this Contract shall bear its own attorney’s fees and costs regardless of who prevails in the outcome of the dispute.

16. Ownership Rights

The Commission shall have a royalty-free, non-exclusive and irrevocable license to publish, disclose, copy, translate, and otherwise use, copyright or patent, now and hereafter, all reports, studies, information, data, statistics, forms, designs, plans, procedures, systems, and any other materials or properties developed under this contract including those covered by copyright, and reserves the right to authorize others to use or reproduce such material.

17. Attribution

Contractor shall properly acknowledge the Commission per the requirements stated in the First 5 San Bernardino Attribution Standards.

18. Pro-Children Act of 1994

Contractor will comply with Environmental Tobacco Smoke, also known as the Pro-Children Act of 1994 (20 U.S.C. 6081 et seq.).

19. Environmental Regulations

EPA Regulations - If the amount available to Contractor under the Contract exceeds \$100,000, Contractor will agree to comply with the Clean Air Act (42 U.S.C. section 7606); section 508 of the Clean Water Act (33 U.S.C. 1368); Executive Order 11738 [38 Fed. Reg. 25161 (Sept. 10, 1973)]; and Environmental Protection Agency regulations (40 C.F.R., part 32).

State Energy Conservation Clause - Contractor shall observe the mandatory standards and policies relating to energy efficiency in the State Energy Conservation Plan (California Code of Regulations, title 20, section 1401 et seq.).

20. Debarment, Suspension, and Other Responsibility Matters

As required by Executive Order 12549 [51 Fed. Reg. 6370 (Feb. 18, 1986)] and Debarment and Suspension, And Other Responsibility Matters (45 C.F.R., section 76):

- a. The Contractor certifies that it and any potential subcontractors:
 - 1) Are not presently debarred, suspended, proposed for debarment, declared ineligible, or voluntarily excluded from covered transactions (as defined at 45 C.F.R. section 76.200) by any federal department or agency;
 - 2) Have not within a three-year period preceding this application been convicted of or had a civil judgment rendered against them for commission of fraud or a criminal offense in connection with obtaining, attempting to obtain, or performing a public (federal, state, or local) transaction or contract under a public transaction, violation of federal or state antitrust statutes or commission of embezzlement, theft, forgery, bribery, falsification or destruction of records, making false statements, or receiving stolen property;
 - 3) Are not presently indicted for or otherwise criminally or civilly charged by a governmental entity (federal, state, or local) with commission of any of the offenses enumerated in paragraph (a) (2) of this certification; and
 - 4) Have not within a three-year period proceeding this application had one or more public transactions (federal, state, or local) terminated for cause or default; and
- b. Where the Contractor is unable to certify as true any of the statements in this certification, he or she shall include an explanation in the proposal.

21. Recycled Paper Products

The Commission has adopted a recycled product purchasing standards policy (11-10), which requires contractors to use recycled paper for proposals and for any printed or photocopied material created as a result of a contract with the Commission. The policy also requires Contractors to use both sides of the paper sheets for reports submitted to the Commission whenever practicable.

B. Fiscal Provisions

1. Payment Provisions

The Consultant(s) will be compensated on a progress basis. The Consultant is responsible for supplying all business equipment needed to implement the tasks above

(e.g., computer, printer, fax, internet access, etc.). Payment shall be after completion of each stage of the audit process.

2. EFT Payments

Contractor shall accept all payments from the Commission via electronic funds transfers (EFT) directly deposited into the Contractor's designated checking or other bank account. Contractor shall promptly comply with directions and accurately complete forms provided by the Commission required to process EFT payments.

3. Allowable Costs

Costs must be incurred only during the contract term, except when specifically approved by the Commission. Contractor shall not use current year funds to pay prior or future year obligations. Contractor will not be reimbursed for expenditures incurred after the expiration or termination of this contract.

4. Supplanting of Funds

In accordance with the Commission's Supplantation Policy, Contractor shall not supplant any Federal, State or County funds intended for the purposes of this contract with any funds made available under this contract. Contractor shall not claim reimbursement from Commission for, or apply sums received from Commission with respect to that portion of its obligations, which have been paid by another source of revenue. Contractor agrees that it will not use funds received pursuant to this contract, either directly or indirectly, as a contribution or compensation for purposes of obtaining State funds under any State program or County funds under any County programs without prior written approval of the Commission.

5. Payment of Taxes

Commission is not liable for the payments of any taxes, other than applicable sales or use tax, resulting from this Contract however designated, levied or imposed, unless Commission would otherwise be liable for the payment of such taxes in the course of its normal business operations.

6. Availability of Records

All records pertaining to service delivery and all fiscal, statistical and management books and records shall be available for examination and audit by the Commission, and State representatives for a period of five years after final payment under the Contract or until all pending Commission and State audits are completed, whichever is later.

7. Assistance by Contractor

Contractor shall provide all reasonable facilities and assistance for the safety and convenience of Commission's representatives in the performance of their duties. All inspections and evaluations shall be performed in such a manner as will not unduly delay the work of the Contractor.

D. Correction of Performance Deficiencies and Termination

1. Failure by Contractor to comply with any of the provisions, covenants, requirements, or conditions of this contract shall be a material breach of this contract. In such event the Commission, in addition to any other remedies available at law, in equity, or otherwise specified in this contract, may:

- Afford Contractor a time period within which to cure the breach, which period shall be established at the sole discretion of the Executive Director; and/or

- Request Contractor provide and implement an action plan to correct breach within a reasonable timeframe; and/or
 - Discontinue reimbursement to the contractor for and during the period in which the Contractor is in breach, which reimbursement shall not be entitled to later recovery; and/or;
 - Withhold funds pending duration of the breach; and/or
 - Offset against any monies billed by the Contractor but yet unpaid by the Commission those monies disallowed pursuant to bullet 3 of this paragraph; and/or
 - Immediately terminate this contract with just cause and be relieved of the payment of any consideration to the Contractor should the Contractor fail to perform the covenants herein contained at the time and in the manner herein provided. In the event of such termination, the Commission may proceed with the work in any manner deemed proper by the Commission. The cost to the Commission shall be deducted from any sum due to the contractor under this Contract and the balance, if any, shall be paid by the Contractor upon demand.
2. The Executive Director, on behalf of the Commission, shall give Contractor notice of any action pursuant to this paragraph, which notice shall be effective when given.
 3. The Executive Director is authorized to exercise Commission's rights with respect to initiating any remedies or termination of this contract in his/her sole discretion and to give notice as set forth below in this Contract.

VI. EQUAL EMPLOYMENT OPPORTUNITY/CIVIL RIGHTS

A. Equal Employment Opportunity Program

Contractor agrees to comply with: the provisions of the Commission of San Bernardino Equal Employment Opportunity Program and rules and regulations adopted pursuant thereto; Executive Order 11246 [30 Fed. Reg. 12319 (Sept. 24, 1965)], as amended by Executive Orders 11375, 11625, 12138, 12432, and 12250; Title VII of the Civil Rights Act of 1964 (42 U.S.C. section 2000(e), et seq.); Division 21 of the California Department of Social Services Manual of Policies and Procedures; California Welfare and Institutions Code section 10000; the California Fair Employment and Housing Act (Cal. Gov. Code section 12900, et seq.); and other applicable federal, state, and Commission laws, regulations and policies relating to equal employment or social services to welfare recipients, including laws and regulations hereafter enacted.

The Contractor shall not unlawfully discriminate against any employee, applicant for employment, or service recipient on the basis of race, color, national origin or ancestry, religion, sex, marital status, age, political affiliation or disability. Information on the above rules and regulations may be obtained from the Commission.

B. Civil Rights Compliance

The Contractor shall develop and maintain internal policies and procedures to assure compliance with each factor outlined by State regulation. These policies must be developed into a Civil Rights Plan, which is to be on file with the Commission within 30 days of awarding of the Contract. The Plan must address prohibition of discriminatory practices, accessibility, language services, staff development and training, dissemination of information, complaints of discrimination, compliance review, and duties of the Civil Rights Liaison. Upon request, the Commission will supply a sample of the Plan format. The Contractor will be monitored by the Commission for compliance with provisions of its Civil Rights Plan.

VII. IMPROPER CONSIDERATION

Consultant shall not offer (either directly or through an intermediary) any improper consideration such as, but not limited to, cash, discounts, service, the provision of travel or entertainment, or any items of value to any officer, employee or agent of the Commission in an attempt to secure favorable treatment regarding this RFQ.

The Commission, by written notice, may immediately reject any submission or terminate any Contract if it determines that any improper consideration as described in the preceding paragraph was offered to any officer, employee or agent of the Commission with respect to the submission and award process or any solicitation for consideration was not reported. This prohibition shall apply to any amendment, extension or evaluation process once a Contract has been awarded.

Consultant shall immediately report any attempt by a Commission officer, employee or agent to solicit (either directly or through an intermediary) improper consideration from Consultant. The report shall be made to the supervisor or manager charged with supervision of the employee or to the Commission Administrative Office. In the event of a termination under this provision, the Commission is entitled to pursue any available legal remedies.

VIII. DISCLOSURE OF CRIMINAL AND CIVIL PROCEEDINGS

The Commission reserves the right to request the information described herein from the Consultant selected for contract award. Failure to provide the information may result in a disqualification from the selection process and no award of contract to the Consultant. The Commission also reserves the right to obtain the requested information by way of a background check performed by an investigative firm. The selected Consultant also may be requested to provide information to clarify initial responses. Negative information provided or discovered may result in disqualification from the selection process and no award of contract.

The selected Consultant may be asked to disclose whether the firm or any of its partners, principals, members, associates or key employees (as that term is defined herein), within the last ten years, has been indicted on or had charges brought against it or them (if still pending) or convicted of any crime or offense arising directly or indirectly from the conduct of the firm's business, or whether the firm, or any of its partners, principals, members, associates or key employees, has within the last ten years, been indicted on or had charges brought against it or them (if still pending) or convicted of any crime or offense involving financial misconduct or fraud. If the response is affirmative, the Consultant will be asked to describe any such indictments or charges (and the status thereof), convictions and the surrounding circumstances in detail.

In addition, the selected Consultant may be asked to disclose whether the firm, or any of its partners, principals, members, associates or key employees, within the last ten years, has been the subject of legal proceedings as defined herein arising directly from the provision of services by the firm or those individuals. "Legal proceedings" means any civil actions filed in a court of competent jurisdiction, or any matters filed by an administrative or regulatory body with jurisdiction over the firm or the individuals. If the response is affirmative, the Consultant will be asked to describe any such legal proceedings (and the status and disposition thereof) and the surrounding circumstances in detail.

For the purposes of this provision "key employees" includes any individuals providing direct service to the Commission. "Key employees" do not include clerical personnel providing service at the Consultant's offices or locations.

IX. CALIFORNIA PUBLIC RECORDS ACT

All information submitted in the submission or in response to request for additional information is subject to disclosure under the provisions of the California Public Records Act (California Government Code section 6250, et seq.). Submissions may contain financial or other data that constitutes a trade

secret. To protect such data from disclosure, Consultant should specifically identify the pages that contain confidential information by properly marking the applicable pages and inserting the following notice on the front of its response:

NOTICE

The data on pages_____ of this submission, identified by an asterisk (*) or marked along the margin with a vertical line, contains information which are trade secrets. We request that such data be used only for the evaluation of our submission, but understand that disclosure will be limited to the extent that the Commission determines is proper under federal, state, and local law.

The proprietary or confidential data shall be readily separable from the submission in order to facilitate eventual public inspection of the non-confidential portion of the submission.

The Commission assumes no responsibility for disclosure or use of unmarked data for any purpose. In the event disclosure of properly marked data is requested, the Consultant will be advised of the request and may expeditiously submit to the Commission a detailed statement indicating the reasons it has for believing that the information is exempt from disclosure under federal, state and local law. This statement will be used by the Commission in making its determination as to whether or not disclosure is proper under federal, state and local law. The Commission will exercise care in applying this confidentiality standard but will not be held liable for any damage or injury which may result from any disclosure that may occur.

X. QUALIFICATIONS SUBMISSION

A. General

1. All interested and qualified groups or individuals are invited to submit their qualifications for consideration. The qualified group or individual with prior experience working with a First 5 Commission is preferred. Submission of such qualifications indicates that the RFQ has been read and the entire contents of this RFQ is understood, including all attachments and addendums (as applicable) and agrees that all requirements of this RFQ have been satisfied.
2. Qualifications must be submitted in the format described in this Section. Qualifications are to be prepared and submitted in such a way as to provide a straightforward, concise description of capabilities to satisfy the requirements of this RFQ. Expensive bindings, folders, colored displays, promotional materials, etc., are not necessary or desired. Emphasis should be concentrated on conformance to the RFQ instructions, responsiveness to the RFQ requirements, and on completeness and clarity of content.
3. Qualifications submissions must be complete in all respects as required in this Section. Qualifications submissions may not be considered if they are conditional or incomplete.
4. Qualifications submissions must be received at the designated location, specified in Section II, Paragraph C – Correspondence, no later than the date and time specified in Section II, Paragraph E – Qualifications Submission Deadline.
5. All qualifications submissions and materials submitted become the property of the Commission.

B. Procedures for Submitting Qualifications Packet

1. Please submit one (1) original, which may be bound with a binder clip, and four (4) copies are required. The original copy must be clearly marked "Original". If one copy is not clearly marked "Original", the submission may be rejected. However, the Commission

may at its sole option select, immediately after opening, one copy to be used as the Original Copy. If discrepancies are found between two or more copies of the submitted qualifications, the submission may be rejected. However, if not rejected, the Master Copy will provide the basis for resolving such discrepancies.

2. The package containing the 1 original and 4 copies (for a total of 5 copies) must be sealed and marked with the Consultant's name and "CONFIDENTIAL – RFQ 16-01 Request for Annual Audit and Report
3. All qualifications submissions must be submitted on 8 1/2" by 11" paper with single sided printing, unless specifically shown to be impractical, with no less than 1/2" top, bottom, left and right margins. Submissions must be typed or prepared with word processing equipment and double-spaced. Typeface must be no more than 12 characters per inch. Each page, including attachments and exhibits, must be clearly and consecutively numbered at the bottom center of the page.

C. Submission Format

Response to this RFQ must be submitted in the following sequence and format:

1. Cover Letter
 2. Table of Contents
 3. Corporate/Company/Agency Profile
 4. Description of Services
 5. Cost Proposal
 6. Credential/Resumes/Certifications/Licenses
 7. References
 8. Evidence of Insurability/Business Licenses
 9. Financial Information
 10. Clarification/Exceptions/Deviations
 11. Statement of Certification (Attachment A)
 12. Local Preference Policy Form (Attachment B)
1. Cover Letter – Include a cover letter, on letterhead stationary, signed by a duly authorized officer, employee, or agent of the Bidder submitting the proposal, which must include the following information:
 - a. A statement that the Bidder is submitted in response to the Request for Qualifications for Annual Audit and Report RFQ 16-01.
 - b. A statement indicating which individuals, by name, title, address, and phone number, are authorized to negotiate with the Commission on behalf of the Bidder.
 - c. A statement certifying that the undersigned, under penalty of perjury, is an agent authorized to submit bids on behalf of the Bidder.
 - d. A list of Former Commission Administrative Officials (as defined in Section V. B.) affiliated with the organization/firm. If none, so state.

The cover letter must be signed by an authorized representative. Signature by an authorized representative of the organization on the proposal cover page shall constitute a warranty, the falsity of which shall entitle the Commission to pursue any remedy authorized by law, which shall include the right, at the option of the Commission, of declaring any contract made as a result thereof, to be void.

2. Table of Contents - A complete table of contents for the entire qualifications submission with respective page numbers opposite each topic listed above.
3. Corporate/Company/Agency Profile – This section is designed to establish the bidder as

an entity with the ability and experience to operate the project as specified in the RFQ. The Corporate/Company/Agency Profile should be concise and clear, and include descriptive information regarding service delivery. The following information must be provided as follows:

- a. Business name and legal business status (i.e., partnership, corporation, etc.);
 - b. Proof of non-profit status, if applicable;
 - c. Corporate/Company/Agency overview of services or activities performed include:
 - i) The history of the bidder's firm – include a brief history of the firm.
 - ii) The number of years in business under the present business name, as well as prior business names.
 - iii) Number of years experience providing the proposed, equivalent, or related services.
 - iv) Corporate/Company/Agency hierarchy (President, Vice President, Company Officers, etc.) and organizational chart.
 - v) Company size, number of staff, and proposed number of staff to provide services.
 - vi) Location of the office from which the work under this contract will be provided and the staff allocation at that office.
 - d. Whether the bidder holds controlling or financial interests in any other organization, or is owned or controlled by any other person or organization, if none, so state.
4. Description of Services – All qualifications submissions must include a detailed description of the services to be rendered, including but not limited to the following:
- a. A written general understanding to the requirements in the scope of services as detailed in the RFQ, Section IV., A-B, including:
 - i) Provide a work plan or description of how the work will be performed.
 - ii) Provide in detail areas that will be audited and what types of information the bidder will review.
 - iii) Give precise detail on your project reporting mechanisms. Include:
 - 1) A complete description of how the interaction between the bidder's company and the Commission will take place to ensure that the services are performed and to the Commission's satisfaction, including resolving problems that may be encountered during the project.
 - 2) Time of work; detail timeframe and phases of work.
 - 3) Describe the bidder's company policies regarding this project to ensure proper compliance and quality assurance.
 - 4) Provide the bidder's company background checking procedures and company utilized.
 - iv) Indicate whether or not the bidder will subcontract portion(s) of the work. If so, indicate the name of the subcontractor and the portion of the work which will be subcontracted.
 - v) Provide a sample invoice

- vi) **License to Practice in California** – An affirmative statement should be included verifying the firm and all assigned key professional staff are properly licensed to practice in California.
 - vii) **Independence** – The firm should provide an affirmative statement that it is independent of the Commission as defined by auditing standards generally accepted in the United States of America and the General Accounting Office’s Government Auditing Standards.
 - viii) **Firm Qualifications and Experience** – To qualify, the firm must have extensive experience in audits of local governments, comparable to First 5 San Bernardino, as well as experience with preparation of Comprehensive Annual Financial Statements in GASB 34 and GASB 54 format. Please include in the qualifications and experience statement a brief description of any work conducted previously for any First 5 Commission.
 - ix) The Bidder must provide a list of all current municipal clients.
 - x) The Bidder is also required to submit a copy of a report on its most recent external quality control review (peer review), with a statement whether that quality review included a review of specific government engagements (required by Government Audit Standards, 1994).
 - xi) The Bidder shall also provide information on the results of any Federal or State desk reviews or field reviews of its audits during the past three (3) years. In addition, the Bidder shall provide information on the circumstances and status of any disciplinary action taken or pending against the firm during the past three (3) years with State regulatory bodies or professional organizations.
5. **Cost Proposal** – In this section, please complete and include a cost proposal and narrative describing expenditures appropriate to the deliverables outlined in the Scope of Services. Bidders may also include any other documents as information to further explain the proposed costs. Proposals must fully describe all costs to charges to Commission as part of this project. Bidders must fully explain inclusive blended rates, which include all of the bidder’s project-related or supported expenses.
- Describe how costs will be controlled and properly identified to the specific tasks, while providing a high quality of services, high level of integrity and outcomes.
6. **Credentials/Resumes/Certifications/Licenses** – This section shall state the person(s) responsible for administering or providing the services. Identify the project manager and include his/her position, responsibilities, qualifications/experience, and a copy of his/her certification or licenses held, if applicable.
- Bidder shall specifically provide the following information on all employees to be providing the service:
- Description of Education
 - General experience
 - Experience or education related to the RFQ project
 - Letters of Reference
 - Any other information, which will assist in evaluating qualifications
 - Government audit experience
 - Indicate if person is registered or licensed to practice as a CPA in California
7. **References** – All Bidders must include present and past performance information with a minimum of three (3) references. Each reference shall include:

- Dates of work performed
- Current contact person, company, address, email and telephone number for each reference identified
- Describe recent similar projects that are equivalent to the Commission. These experiences must show the qualifications of the Bidder's capabilities to complete the Commission's requirements. Provide a summary of the scope of services performed for these other projects.

Please verify that all reference information is correct. References must clearly correlate their performance with the requirements of this RFQ.

8. Evidence of Insurability/Business Licenses – All Bidders shall submit evidence of all required insurance. An Accord cover page will suffice and if awarded the contract, the Bidder has ten (10) calendar days to produce the required insurances, including a certified endorsement naming the Commission as additionally insured. The Bidder shall certify to the possession of any and all current required licenses or certifications. Do not purchase additional insurance until this bid has been awarded. Provide a copy of **current** business license or other applicable licenses.
9. Financial Statement – The Bidder must submit financial statements (**balance sheet and income statement**) for its business that are dated no more than twelve (12) months prior to the date of the proposal submission and cover a period of at least one (1) year. These statements should clearly identify the financial status and condition of the Bidder's entire business entity. Please place in a separate envelope and mark "confidential," if your firm requires this to be kept confidential. The Commission does not guarantee that the financials submitted will be kept confidential.
10. Clarification, Exceptions or Deviations – All bidder(s) shall describe any exception or deviation from requirements of the RFQ. Each clarification exception or deviation must be clearly identified. If your firm has no clarification, exception or deviation, a statement to that effect shall be included in this section. The following contractual terms are non-negotiable:
 - Indemnification
 - All insurance terms
 - Termination
 - Ownership/Use of Contract Materials and Products (if applicable)
 - Disputes
 - Governing Law
11. Statements of Certifications (Attachment A) – Complete and include Attachment A in your response to this RFQ.
12. Local Preference Policy Form (Attachment B) – Complete and include Attachment B in your response to this RFQ.

XI. QUALIFICATIONS EVALUATION AND SELECTION

A. Evaluation Process

All qualifications submissions will be subject to a standard review process developed by the Commission. A primary consideration shall be the effectiveness of the Consultant(s) in the delivery of comparable or related services based on demonstrated performance.

B. Evaluation Criteria

All qualifications submissions will be subject to a standard review process developed by the Commission to yield the Consultant the proper due diligence in the evaluation phase of the RFQ process.

1. Administrative Review - All qualifications submissions will be initially evaluated to determine if they meet the following minimum requirements:
 - a. Must be complete as set forth in Section X – Qualifications Submission, subsection – C Qualification Submission Format including all required documents, and be in compliance with all the requirements of this RFQ.

Failure to meet these requirements will result in a rejected qualifications submission. Incomplete packages (those missing information/required documents) will be disqualified. No package shall be rejected, however, if it contains a minor irregularity, defect or variation if the irregularity, defect or variation is considered by the Commission to be immaterial or inconsequential. In such cases the Commission may elect to waive the deficiency and accept the package. **Unsuccessful Consultant(s) in the Administrative Review phase will not have the option to submit an appeal.**

2. Critical Evaluation - Submissions meeting the above requirements will be evaluated on the basis of the following criteria, (not necessarily in order of priority):
 - a. Cost
 - b. Proposed Program Services and Strategies
 - d. Readiness to provide services
 - e. Experience
 - f. Staffing levels and qualifications

While cost is a major consideration in the evaluation process, selection will be based on the determination of which submission will best meet the needs of the Commission and the requirements of this RFQ.

C. Contract Award

Contract(s) will be awarded based on a competitive selection of qualifications submissions received.

The contents of the submission of the successful Consultant will become contractual obligations and failure to accept these obligations in a contractual agreement may result in cancellation of the award.

D. Appeals

In response to a denied award, Consultant may protest, provided the appeal is in writing, is delivered to the address listed, and submitted within five (5) business days of the date on the notification of a denied award. Grounds for an appeal are that the Commission failed to follow the selection procedures and adhere to requirements specified in the RFQ and any addenda or amendments; there has been a violation of conflict of interest provided by California Government Code Section 87100 et seq.; or violation of State or Federal law. Appeals will not be accepted on any other grounds. Only an agency that has submitted a RFQ in compliance with the RFQ 16-01 and addenda or amendments may present a protest to the Commission. An appeal submitted by any other parties or individuals, including potential subcontractors, employees or unrelated entities, will not be considered and shall be automatically rejected.

In the event of an appeal, all appeals will be handled by a panel designated by the Commission. The Commission will consider only those specific issues addressed in the written appeal. A written response will be directed to the protesting Consultant advising of the decision with

regard to the protest and the basis for the decision. Any decision of the Commission will be final.

The appeal must include the following: 1) reference to the RFQ for Annual Audit and Report 16-01 Appeal; 2) basis of appeal; 3) supporting documentation and statements (optional); and 4) name, position, address, telephone, facsimile numbers, and email for agency point of contact for the appeal.

E. Final Authority

The final authority to award a Contract rests solely with the Children and Families Commission for San Bernardino County.



STATEMENTS OF CERTIFICATION
Annual Audit and Report RFQ 16-01

	Statement	Initial
1.	All declarations in the bid and any attachments are true and shall constitute a warranty, the falsity of which shall entitle the Commission to pursue any remedy by law.	
2.	Will provide the Commission with any other information requested and necessary for an accurate determination of the Bidder's ability to perform services as proposed.	
3.	Will permit official representatives of First 5 San Bernardino access to its facilities, staff, and records in conducting pre-award correspondence and/or site visits in connection with this bid.	
4.	Hereby authorizes First 5 San Bernardino to contact any references and/or sources named, herein, in order to verify funding, accreditation, performance, and other information deemed necessary for review of this bid.	
5.	Will provide services as described, herein, at the price stipulated, herein, from July 1, 2016 and continuing through October 31, 2018. The price(s) contained herein is/are the same as charged to all other individuals or organizations contracted for and/or receiving the same services. All material facts presented in this bid shall be binding and included as part of the contract, if the proposal is selected and a contract awarded.	
6.	All aspects of the bid, including cost, have been determined independently, without consultation with any other prospective Bidder or competitor for the purpose of restricting competition.	
7.	If selected and awarded a contract, the Bidder agrees to comply with all applicable rules, laws, and regulations, along with the terms of the contract.	

Signature (*Authorized Signer*)

Date

Print Name, Title

Agency/Company

Address

City, State Zip Code



LOCAL PREFERENCE POLICY FORM

Please check all that apply:

1.	Main or regional Office located within County boundaries.	<input type="checkbox"/>
2.	Issued a business license, if required, and has been established and open for six months prior to release of solicitation.	<input type="checkbox"/>
3.	Has a minimum of 25% full-time management employed and 25% of its full-time regular employed working from County locations.	<input type="checkbox"/>
4.	The statements above do not apply to our agency.	<input type="checkbox"/>

Signature (Authorized Signer)

Date

Print Name

Company/Agency

Address

**STANDARDS AND PROCEDURES FOR
AUDITS OF LOCAL ENTITIES
ADMINISTERING THE
CALIFORNIA CHILDREN AND
FAMILIES ACT
(FIRST 5)**



BETTY T. YEE
California State Controller

June 2015

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I. PURPOSE OF THE AUDIT GUIDE

The State Controller's Office *Standards and Procedures for Audits of Local Entities Administering the California Children and Families Act (First 5)* is designed to assist auditors in performing the expanded annual audits of the First 5 Program in participating counties. It offers general insight into the nature and scope of the engagement and provides guidelines for performing the expanded audits that are necessary for compliance with statutory requirements pursuant to Health and Safety Code sections 130150(a) and 130151(b). It is not intended to be a complete manual of procedures, nor is it intended to supplant the auditor's judgment. The provisions of this guide are applicable to audits of fiscal years beginning after June 30, 2008.

This June 2015 revision was produced with authoritative reference materials that were available as of June 2015. If any subsequent revision is required, an updated guide will be made available on the SCO's website and local entities will be notified of its availability. As described in Appendix A of this guide, the independent auditor performing the audit is responsible for identifying and applying the audit standards applicable to the audit period and the audit entity.

The expanded annual audit must be performed in conjunction with the county commission's annual audit. The Appendix to this guide includes an illustrative audit report. The First 5 Financial Management Guide provides guidance on the annual audit (<http://www.f5ac.org/item.asp?id=3205>).

II. AUDIT ADMINISTRATION

Audit Requirements

The audit will be performed in accordance with auditing standards generally accepted in the United States of America as promulgated by the American Institute of Certified Public Accountants and the standards applicable to financial audits set forth in *Government Auditing Standards*, issued by the Comptroller General of the United States.

Audit Report Due Date

In accordance with Health and Safety Code sections 130150(a) and 130151(c), each county commission's auditor shall annually submit the audit report for the preceding fiscal year by November 1. The report must be filed with **both** the State Controller's Office (SCO) and the state commission at the following addresses:

State Controller's Office	First 5 California
Division of Audits	ATTN: Administrative Services Division
ATTN: First 5 Audit Oversight Unit	2389 Gateway Oaks Drive, Ste. 260
P.O. Box 942850	Sacramento, CA 95833
Sacramento, CA 94250-5874	

Reports sent through a private carrier (UPS, Federal Express, etc.) that requires a physical address should be sent to:

State Controller's Office
Division of Audits/Community-Related Audits Bureau
ATTN: First 5 Audit Oversight Unit
3301 C Street, Suite 700
Sacramento, CA 95816

Audit Report Submission via File Transfer Protocol (FTP)

Beginning July 1, 2014, reports may be submitted via File Transfer Protocol (FTP). In May 2014 the SCO issued user IDs and passwords to the local commission contacts and the local commission's independent auditors of record. To request changes or additional user IDs/passwords, contact First5Audits@sco.ca.gov. Report submission instructions are posted on the SCO FTP site at <https://eft.sco.ca.gov/EFTClient/SCOEFTRReferenceGuide.pdf>

Electronic Report File Naming Convention and Format

Name the file according to the entity name, the document type, and fiscal year end. For example, for First 5 ABC, the following names would be used:

- Report = First5ABCRpt.13.pdf
- Revisions = First5ABCRevision13.pdf
- Revised Report = First5ABCRevisedRpt13.pdf

The SCO requests that the electronic audit report files be in **unsecured** PDF file format. Electronic files submitted in this format facilitate efficient processing of the annual independent audit reports.

Late Audit Reports

The state commission may withhold a county commission's funds from the California Children and Families Trust Fund until the county commission submits the required audit report [Health and Safety Code section 130150(b)(3)].

Unresolved Audit Findings

The SCO shall determine whether the county commission successfully corrected any findings identified in the prior audit report. The SCO may recommend to the state commission that it withhold the allocation of money that the county commission would otherwise receive from the California Children and Families Trust Fund [Health and Safety Code section 130151(e)].

Quality Control Reviews

Health and Safety Code section 130151(a) authorizes the SCO to conduct quality control reviews. The county commission's auditor shall make audit documentation available to the SCO upon request. The county commission's auditor shall maintain the audit documentation for a minimum of seven years as required by Business and Professions Code section 5097(e) and Title 16, *California Code of Regulations*, Article 9, Section 68.3.

III. AUDIT OBJECTIVES

The general objectives of each expanded audit are to determine whether the county commission:

- Established contracting and procurement policies pursuant to paragraph (4) of subdivision (d) of Health and Safety Code section 130140, operated in accordance with these policies, and incorporated into these policies provisions to ensure that the commission's grants and contracts are consistent with its strategic plan.
- Established administrative cost definitions that comply with the state commission's guidelines, and established a process for monitoring these costs.

- Established conflict-of-interest policies and procedures pursuant to paragraph (4) of subdivision (d) of Health and Safety Code section 130140 and complied with all applicable state and local conflict-of-interest statutes and regulations.
- Established policies and practices designed to ensure its adherence to the county ordinance established pursuant to Health and Safety Code section 130140(a)(1).
- Created a long-range financial plan and formally adopted it in a public hearing.
- Communicated its financial condition as required by law.
- Documented its program evaluation expenditure amounts and results.
- Established salaries and benefits policies pursuant to paragraph (6) of subdivision (d) of Health and Safety Code section 130140.

IV. BACKGROUND

The California Children and Families Act of 1998 (Act), an initiative measure, requires that the California Children and Families Program (established by the Act) be funded by surtaxes imposed statewide on the sale and distribution of cigarettes and tobacco products and deposited into the California Children and Families Trust Fund. The money deposited into the fund shall be used for the implementation of comprehensive early childhood development and smoking-prevention programs.

Existing law established a state commission, First 5 California, with powers and duties related to the administration of the Act at the state level, and authorized county boards of supervisors to establish children and families commissions to administer the Act at the county level.

Providing that certain requirements are met, a county commission receives a portion of the total funds available to all county commissions equal to the percentage of the number of births recorded in that county relative to the number of births recorded in all of the counties participating in the First 5 Program.

Health and Safety Code section 130150 requires each county commission, on or before October 15 of each year, to conduct an audit of, and issue a written report on the implementation and performance of, its functions during the preceding fiscal year. Section 130150 also requires the state commission to prepare a written report that consolidates, summarizes, analyzes, and comments on the annual audits and reports submitted by all of the county commissions.

Health and Safety Code section 130151 directs the SCO to issue guidelines for expanded annual audits of each county commission and to perform associated quality control functions.

V. STATE COMPLIANCE REQUIREMENTS

A. Contracting and Procurement

Compliance Requirement:

County commissions must adopt, in a public hearing, contracting and procurement policies that are consistent with the following state law(s):

- Government Code, Article 7, section 54201 (Purchases of Supplies and Equipment by Local Agencies)

- Public Contract Code, Chapter 2, section 2000 (Responsive Bidders)
- Public Contract Code, Chapter 3, Article 5, section 3410 (Preference for United States-Grown Produce and Processed Foods in Contract of Public Entity for Purchase of Food)
- Public Contract Code, Chapter 3.5, section 22150 (Recycled Product Procurement Mandates Pertaining to Local Governments)

The contracting and procurement policies must contain provisions to ensure that the grants and contracts are consistent with the county commission's strategic plan [Health and Safety Code sections 130140(d)(4) and 130151(b)(1)].

Suggested Audit Procedures:

1. Obtain meeting minutes to confirm that the commission adopted, in a public hearing/meeting, its contracting and procurement policies, including the applicable amendments to the policies.
2. Obtain the county commission's written contracting and procurement policies and gain an understanding of how they are applied.
3. Obtain a representation letter from the commission's legal representative stating whether or not the commission's contracting and procurement policies are consistent with state law.
4. Test a representative sample of contract and procurement transactions against supporting source documentation, as follows:
 - a. Determine whether the transactions are in compliance with the commission's contracting and procurement policies (e.g., test for evidence of contract splitting, which occurs when multiple contracts are awarded to a single contractor in order to avoid monetary limits).
 - b. Determine whether expenditures are consistent with those identified in contracts and other types of agreements (e.g., grants, contracts, and memoranda of understanding).
 - c. Verify that the commission has determined whether grants, contracts, and other types of agreements are consistent with the commission's strategic plan.
5. Include a finding in the Findings and Recommendations section of the audit report, noncompliance is identified through the foregoing audit procedures. The finding should state that future allocations may be withheld.

B. Administrative Costs

Compliance Requirement:

Administrative cost definitions must comply with the state commission's guidelines and the county commission must have a process in place to monitor these costs [Health and Safety Code sections 130140(d)(5) and 130151(b)(2)].

Suggested Audit Procedures:

1. Review meeting minutes to confirm that the commission adopted, in a public hearing/meeting, a limit on the percentage of the operating budget that may be spent on administrative functions.

2. Determine whether the administrative costs definition is consistent with the state commission guidelines that define administrative functions.
3. Verify through inquiry and inspection whether the county commission has implemented a system to monitor its administrative costs.
4. Include a finding in the Findings and Recommendations section of the audit report, noncompliance is identified through the foregoing audit procedures. The finding should state that future allocations may be withheld.

C. Conflict of Interest

Compliance Requirement:

County commissions must adopt, for commission members, conflict-of-interest policies that are consistent with the following applicable state law(s):

- Government Code, Article 4, section 1090, et seq. (Prohibitions Applicable to Specified Officers)
- Government Code, Article 4.7, section 1125, et seq. (Incompatible Activities)
- Government Code, Chapter 7, section 87100, et seq. (Conflict of Interest)

These conflict-of-interest policies must be designed to ensure that the county commission complies with all applicable state and local conflict-of-interest statutes and regulations [Health and Safety Code sections 130140(d)(4) and 130151(b)(3)].

Suggested Audit Procedures:

1. Review the commission's public hearing/meeting minutes to confirm that the county commission has adopted conflict-of-interest policies.
2. Obtain a representation letter from the county commission's legal representative stating whether or not the conflict-of-interest policies are consistent with applicable state and local conflict-of-interest statutes and regulations.
3. Determine whether the commission is complying with the conflict-of-interest policies and procedures.
4. Include a finding in the Findings and Recommendations section of the audit report, noncompliance is identified through the foregoing audit procedures. The finding should state that future allocations may be withheld.

D. County Ordinance

Compliance Requirement:

The county commission must adopt policies and practices to ensure that it is adhering to the county ordinance establishing the commission. The ordinance must be adopted by the county's board of supervisors and contain the minimum provisions specified in the Health and Safety Code [Health and Safety Code sections 130140(a)(1), 130140(d)(1), and 130151(b)(4)].

Suggested Audit Procedures:

1. Obtain a management representation letter that describes how the commission is complying with each component of the ordinance.
2. Verify that the county commission followed its written policies and procedures for adherence to the county ordinance:
 - a. Review source documents (e.g., commission by-laws, organization charts, minutes, and accounting records) to verify that the county commission complied with the county ordinance.
 - b. Obtain commission minutes to confirm that the commission conducted the annual review of the strategic plan.
 - c. Review the minutes to confirm that the commission conducted at least one public hearing/meeting before it adopted any revisions to the plan.
3. Include a finding in the Findings and Recommendations section of the audit report, noncompliance is identified through the foregoing audit procedures. The finding should state that future allocations may be withheld.

E. Long-Range Financial Plans

Compliance Requirement:

The county commission must have a long-range financial plan that has been adopted in a public hearing [Health and Safety Code section 130151(b)(5)].

Suggested Audit Procedures:

1. Verify that the county commission has a long-range financial plan.
2. Review the meeting minutes to confirm that the county commission formally adopted a long-range financial plan.
3. Include a finding in the Findings and Recommendations section of the audit report, noncompliance is identified through the foregoing audit procedures.

F. Financial Condition of the Commission

Compliance Requirement:

The county commission must have established policies and practices with respect to communicating its financial condition [Health and Safety Code section 130151(b)(6)].

Suggested Audit Procedures:

1. Verify that the county commission has policies and practices with respect to communicating its financial condition. At a minimum, the policies and procedures should include the annual audit required by the state commission guidelines.
2. Include a finding in the Findings and Recommendations section of the audit report, noncompliance is identified through the foregoing audit procedures.

G. Program Evaluation

Compliance Requirement:

The county commission must have policies and practices with respect to the amount it spends on program evaluation and documenting results of these expenditures [Health and Safety Code section 130151(b)(7)].

Suggested Audit Procedures:

1. Verify that the amount spent on program evaluation is in compliance with the commission's policies and/or practices on evaluation costs (e.g., the adopted budget, commission minutes, funding resolution, or board action). For guidance, refer to section 7.2 of the chapter on Administrative Costs in the First 5 Financial Management Guide.
2. Confirm the existence of evaluation data collected and/or reports prepared on program evaluation. Evidence may be in the form of minutes of meetings at which evaluation results were presented, written reports, or other data files that document program evaluation.
3. Include the notes to the financial statements, a statement that identifies the amount spent on program evaluation during the period under audit. Examples are as follows:

Program Evaluation

The commission spent \$_____ on program evaluation during the audit period.

or

The commission did not maintain documentation to identify the amount spent on program evaluation during the audit period.

4. Include a finding in the Findings and Recommendations section of the audit report, noncompliance is identified through the foregoing audit procedures.

H. Salaries and Benefits Policies

Compliance Requirement:

The county commission must adopt, in a public hearing, policies and procedures for establishing salaries and benefits for its employees. The employees' salaries and benefits policies must comply with those set forth in the commission policies or the county government policies [Health and Safety Code sections 130151(b)(8) and 130140 (d)(6)].

Suggested Audit Procedures:

1. Obtain meeting minutes to confirm that the commission has adopted salaries and benefits policies and procedures.
2. Test a representative sample of payroll and benefit transactions. Verify that the actual salaries and benefits of commission employees are consistent with the salaries and benefits policies adopted by the commission.
3. Include a finding in the Findings and Recommendations section of the audit report, noncompliance is identified through the foregoing audit procedures. The finding should state that future allocations may be withheld.

Appendix A— SCO Guidance on Using Illustrative Auditor’s Report

The illustrations provided are not intended to be all-inclusive or representative of the specific reporting requirements for a particular county commission audit. The independent auditor performing the audit is responsible for identifying and applying the audit standards applicable to the audit period and the audit entity.

The following illustrative auditor’s reports are provided in this appendix:

- The independent auditor’s report on the financial statements (**page A-2**)
- The independent auditor’s report on internal control over financial reporting and on compliance and other matters based on an audit of financial statements performed in accordance with *Government Auditing Standards* (**page A-4**)
- The independent auditor’s report on state compliance (**page A-5**)¹

The county commission’s management discussion and analysis, the financial statements, corresponding note disclosures, and required supplementary information should be presented as prescribed in the American Institute of Certified Public Accountants’ (AICPA) *Audit and Accounting Guide for State and Local Governments*. Other supplementary information should be presented as prescribed by the state commission and/or county.

Additional reference materials that should be consulted in conducting the audit include, but are not limited to:

- *Government Auditing Standards*, published by the Comptroller General of the United States
- *Codification of Governmental Accounting and Financial Reporting Standards*, issued by the Governmental Accounting Standards Board

Auditor Independence – County Auditor-Controller’s Offices:

It is the responsibility of the county auditor-controller to determine his or her independence. For guidance on determining auditor independence, refer to *Government Auditing Standards* (Yellow Book), paragraphs 3.02 through 3.59. Specifically, paragraph 3.27 refers to government auditors and audit organization structure. These standards are effective for financial audits for periods ending on or after December 15, 2012.

For county auditor-controller’s offices that are not independent, the auditor should disclaim his or her opinion and should specifically state that he or she is not independent (AU-C section 705.16). For guidance, refer to AU-C section 705, contained in the AICPA Professional Standards. This section is effective for audits of financial statements for periods ending on or after December 15, 2012.

¹ Auditors must use the provided format for the Independent Auditor’s Report on State Compliance and provide an opinion on the commission’s compliance with requirements described in Section V of this audit guide.

[Independent Auditor's Letterhead]

Board of Commissioners
ABC County Children and Families Commission
City, CA XXXXX

INDEPENDENT AUDITOR'S REPORT

Report on the Financial Statements

We have audited the accompanying financial statements of the governmental activities and each major fund of the ABC County Children and Families Commission (Commission), a component unit of ABC County, as of and for the year ended June 30, 20XX, and the related notes to the financial statements, which collectively comprise the Commission's basic financial statements as listed in the table of contents.

Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

Auditor's Responsibility

Our responsibility is to express opinions on these financial statements based on our audit. We conducted our audit in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the Commission's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Commission's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinions.

Opinions ²

In our opinion, the financial statements referred to above present fairly, in all material respects, the respective financial position of the governmental activities and each major fund of the ABC County Children and Families Commission as of June 30, 20XX, and the respective changes in financial position thereof for the year then ended, in accordance with accounting principles generally accepted in the United States of America.

Other Matters

Accounting principles generally accepted in the United States of America require that the Management's Discussion and Analysis and Budgetary Comparison Information on pages XX through XX and XX through XX, be presented to supplement the basic financial statements. Such information, although not a part of the basic financial statements, is required by the Governmental Accounting Standards Board, who considers it to be an essential part of financial

² Refer to AU-C Section 705 if modification to the auditor's opinion on the financial statements is necessary.

reporting for placing the basic financial statements in an appropriate operational, economic, or historical context. We have applied certain limited procedures to the required supplementary information in accordance with auditing standards generally accepted in the United States of America, which consisted of inquiries of management about the methods of preparing the information, and comparing the information for consistency with management's responses to our inquiries, the basic financial statements, and other knowledge we obtained during our audit of the basic financial statements. We do not express an opinion or provide any assurance on the information because the limited procedures do not provide us with sufficient evidence to express an opinion or provide any assurance.

Other Information

Our audit was conducted for the purpose of forming opinions on the financial statements that collectively comprise the ABC County Children and Families Commission's basic financial statements. The organization table and summary schedules listed in the table of contents are presented for purposes of additional analysis and are not a required part of the basic financial statements.

Such information is the responsibility of management and was derived from and relates directly to the underlying accounting and other records used to prepare the basic financial statements. The information has been subjected to the auditing procedures applied in the audit of the basic financial statements and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the basic financial statements or to the basic financial statements themselves, and other additional procedures in accordance with auditing standards generally accepted in the United States of America. In our opinion, the information is fairly stated in all material respects in relation to the financial statements as a whole.³

Other Reporting Required by Government Auditing Standards

In accordance with Government Auditing Standards, we also have issued our report dated [date of report] on our consideration of the Commission's internal control over financial reporting and our tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements and other matters. The purpose of that report is to describe the scope of our testing of internal control over financial reporting and compliance and the results of that testing, and not to provide an opinion on internal control over financial reporting or on compliance. That report is an integral part of an audit performed in accordance with Governmental Auditing Standards in considering the ABC County Children and Families Commission's internal control over financial reporting and compliance.

[Manual or printed signature of firm]

[Firm's city and state]

[Date of the firm's report]

³ If audit procedures were not applied to the referenced information, then modify the statement in accordance with applicable audit standards.

[Independent Auditor's Letterhead]

Board of Commissioners
ABC County Children and Families Commission
City, CA XXXXX

REPORT ON INTERNAL CONTROL OVER FINANCIAL REPORTING AND
ON COMPLIANCE AND OTHER MATTERS BASED ON AN AUDIT OF FINANCIAL STATEMENTS
PERFORMED IN ACCORDANCE WITH *GOVERNMENT AUDITING STANDARDS*

We have audited, in accordance with the auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards* issued by the Comptroller General of the United States, the financial statements of the governmental activities of ABC County Children and Families Commission (Commission), a component unit of ABC County, as of and for the year ended June 30, 20XX, and the related notes to the financial statements, which collectively comprise the Commission's basic financial statements, and have issued our report thereon dated *[date of report]*.

Internal Control Over Financial Reporting

In planning and performing our audit of the financial statements, we considered the Commission's internal control over financial reporting (internal control) to determine the audit procedures that are appropriate in the circumstances for the purpose of expressing an opinion on the financial statements, but not for the purpose of expressing an opinion on the effectiveness of the Commission's internal control. Accordingly, we do not express an opinion on the effectiveness of the Commission's internal control.

A *deficiency in internal control* exists when the design or operation of a control does not allow management or employees, in the normal course of performing their assigned functions, to prevent, or detect and correct, misstatements on a timely basis. A *material weakness* is a deficiency, or combination of deficiencies, in internal control such that there is a reasonable possibility that a material misstatement of the Commission's financial statements will not be prevented, or detected and corrected on a timely basis. A *significant deficiency* is a deficiency, or a combination of deficiencies, in internal control, that is less severe than a material weakness, yet important enough to merit attention by those charged with governance.

Our consideration of internal control was for the limited purpose described in the first paragraph of this section and was not designed to identify all deficiencies in internal control that might be material weaknesses, or significant deficiencies. Given these limitations, during our audit we did not identify any deficiencies in internal control that we consider to be material weaknesses. However, material weaknesses may exist that have not been identified.¹

Compliance and Other Matters

As part of obtaining reasonable assurance about whether the Commission's financial statements are free from material misstatement, we performed tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements, noncompliance with which could have a direct and material effect on the determination of financial statement amounts. However, providing an opinion on compliance with those provisions was not an objective of our audit, and accordingly, we do not express such an opinion. The results of our tests disclosed no instances of noncompliance or other matters that are required to be reported under *Government Auditing Standards*.¹

¹ This section of the report should be modified if findings were noted. Refer to the AICPA's *Audit Guide: Government Auditing Standards and Circular A-133 Audits* for guidance.

Purpose of this Report

The purpose of this report is solely to describe the scope of our testing of internal control and compliance and the results of that testing, and not to provide an opinion on the effectiveness of the Commission's internal control or on compliance. This report is an integral part of an audit performed in accordance with *Government Auditing Standards* in considering the Commission's internal control and compliance. Accordingly, this communication is not suitable for any other purpose.

[Manual or printed signature of firm]

[Firm's city and state]

[Date of the firm's report]

[Independent Auditor’s Letterhead]

Board of Commissioners
ABC County Children and Families Commission
City, CA XXXXX

INDEPENDENT AUDITOR’S REPORT ON STATE COMPLIANCE

Compliance

We have audited the ABC County Children and Families Commission’s (Commission) compliance with the requirements specified in the State of California’s *Standards and Procedures for Audits of Local Entities Administering the California Children and Families Act*, issued by the State Controller’s Office, applicable to the Commission’s statutory requirements identified below for the year ended June 30, 20XX.

Management’s Responsibility

Management is responsible for compliance with the requirements of the laws and regulations applicable to the California Children and Families Act.

Auditor’s Responsibility

Our responsibility is to express an opinion on the Commission’s compliance with the requirements referred to above based on our audit. We conducted our audit of compliance in accordance with auditing standards generally accepted in the United States of America, the standards applicable to financial audits contained in *Government Auditing Standards* issued by the Comptroller General of the United States, and the State of California’s *Standards and Procedures for Audits of Local Entities Administering the California Children and Families Act*, issued by the State Controller’s Office. Those standards and the State of California’s *Standards and Procedures for Audits of Local Entities Administering the California Children and Families Act* require that we plan and perform the audit to obtain reasonable assurance about whether noncompliance with the requirements referred to above that could have a direct and material effect on the statutory requirements listed below. An audit includes examining, on a test basis, evidence about the Commission’s compliance with those requirements and performing such other procedures as we considered necessary in the circumstances.

We believe that our audit provides a reasonable basis for our opinion on compliance. However, our audit does not provide a legal determination of the Commission’s compliance with those requirements. In connection with the audit referred to above, we selected and tested transactions and records to determine the Commission’s compliance with the state laws and regulations applicable to the following items:

<u>Description</u>	<u>Audit Guide Procedures</u> ¹	<u>Procedures Performed</u> ²
Contracting and Procurement	6	
Administrative Costs	3	
Conflict-of-Interest	3	
County Ordinance	4	
Long-range Financial Plans	2	
Financial Condition of the Commission	1	
Program Evaluation	3	
Salaries and Benefit Policies	2	

¹ Do not change number of procedures listed in this column.

² Indicate “yes” or “no.” If the response is “no,” include a statement explaining why procedures were not performed.

Opinion^{3,4}

In our opinion, ABC County California Children and Families Commission complied, in all material respects, with the compliance requirements referred to above that could have a direct and material effect on the California Children and Families Program for the year ended June 30, 20XX.

Other Matters

The results of our auditing procedures disclosed other instances of noncompliance, which are described in the accompanying schedule of Findings and Questioned Costs as items [List finding reference numbers, for example, 20XX-1 and 20XX-2].

The commission's response to the noncompliance findings identified in our audit is described in the accompanying schedule of Findings and Questioned Costs. The Commission's response was not subjected to the auditing procedures applied in the audit of compliance and accordingly, we express no opinion on the response.

[Manual or printed signature of firm]

[Firm City and State]

[Date]

³ If non-compliance results in a modified opinion, the auditor should include a section with an appropriate heading, indicating the basis for the modified opinion that includes a description of such non-compliance in an accompanying Schedule of Findings and Questioned Costs. See AU-C Section 935.30 for additional guidance.

⁴ If the auditor expresses a modified opinion (qualified, adverse, or disclaimer), the auditor should use a heading that indicates the type of opinion expressed (e.g. Qualified Opinion). See AU-C Section 705 for additional guidance.

⁵ If noncompliance is not identified in the schedule of findings and questioned costs, the *Other Matters* section would be omitted.

Appendix B— Audit Guide Revision Log

Revision Date	Revision Description	Revised Page
July 2007	<u>Added</u> specific language regarding standards to be followed in performing the audit.	1
July 2007	<u>Updated</u> the name and address of the Commission in the report submission/due date section.	1
July 2007	<u>Added</u> specific procurement code sections specified in AB 2932 to Contracting and Procurement audit area.	3
July 2007	<u>Added</u> specific conflict of interest code sections specified in AB 2932 to Conflict of Interest audit area.	5
July 2007	<u>Added</u> Appendix B to track audit guide changes.	B-1
September 2007	<u>Corrected</u> number of audit procedures listed under County Ordinance in Appendix A.	A-6
September 2007	<u>Updated</u> the sample report language in Appendix A to reflect Statement on Auditing Standards 112 (SAS No. 112).	A-4
July 2008	<u>Updated</u> dates.	Cover, 1
July 2008	<u>Added</u> statutory reference for the audit report due date.	1
July 2008	<u>Verified</u> statutory references and examples.	All
August 2008	<u>Corrected</u> statutory reference for the audit report due date.	1
April 2009	<u>Updated</u> the program name to First 5 Program.	All
April 2009	<u>Updated</u> Standards and Procedures revision date.	Cover
April 2009	<u>Added</u> roman numerals to main sections.	All
April 2009	<u>Added</u> statutory reference to audit report due date.	1
April 2009	<u>Added</u> specific language regarding audit report due date and late audit reports.	1, 2
April 2009	<u>Revised</u> wording on the special note preceding the illustrative audit report to clarify independent auditor's responsibility.	A-1
April 2009	<u>Added</u> footnote 1 and revised footnote 2.	A-6
September 2009	<u>Amended</u> link to First 5 Financial Management Guide.	1
September 2009	<u>Revised</u> reference section G based on revision to First 5 Financial Management Guide.	7
May 2010	<u>Updated</u> Standards and Procedures revision date.	Cover
May 2010	<u>Updated</u> the sample report language in Appendix A to reflect SAS No. 115 (AU 325). SAS No. 115 supersedes SAS No. 112.	A-4

Revision Date	Revision Description	Revised Page
May 2010	<u>Updated</u> the physical address for the State Controller’s Office, Division of Audits.	1
June 2011	<u>Updated</u> Standards and Procedures revision date.	Cover
June 2011	<u>Added</u> the title and page number for each Illustrative Auditor’s Report to the table of contents.	Contents
June 2011	<u>Updated</u> the State Controller’s Office, Division of Audits, and Bureau Name.	1
June 2011	<u>Added</u> footnote 1.	A-1
June 2011	<u>Updated</u> the sample report language in Appendix A to reflect SAS No. 115 (AU 325).	A-2
June/August 2011	<u>Updated</u> the sample report language in Appendix A to reflect SAS No. 117 (AU 801). SAS No. 117 supersedes SAS No. 74.	A-4
August 2011	<u>Added</u> footnote 2.	A-2
May 2012	<u>Updated</u> Standards and Procedures revision date.	Cover
May 2012	<u>Updated</u> the sample report language in the sample report in Appendix A to reflect SAS Nos. 118-120 (AU 550, 551, and 558).	A-2
June 2013	<u>Omitted</u> footnote 1 and <u>replaced</u> with footnote 2.	A-1, A-2
June 2013	<u>Added guidance</u> for County Auditor-Controller’s Offices regarding auditor independence reflecting the 2011 revisions of Government Auditing Standards (paragraphs 3.02 through 3.59); and SAS Nos. 122 and 123 (AU-C section 705).	A-1
June 2013	<u>Clarified Auditing Standards</u> . Clarity Project: The AICPA converged and clarified its Auditing Standards. The clarified standards supersede the prior standards associated with the auditor’s report for financial statement audits. The clarity standards change the appearance of the auditor’s report.	A-2
June 2013	<u>Updated</u> the sample report language in Appendix A to reflect SAS No. 122 (AU-C sections 725 and 730). Contains required changes in specific paragraphs and footnotes.	A-2
June/September 2013	<u>Updated</u> the sample report language in Appendix A to reflect SAS Nos. 122 and 125 (AU section 265).	A-4, A-6
June 2013	<u>Added section headings</u> to the sample report in Appendix A to reflect SAS No. 122 (AU-C 935.30). SAS No. 117 was originally codified as AU section 801. SAS No. 122, Clarification and Recodification, redesignates AU section 801 as section 935, but does not supersede SAS No. 117.	A-6
September 2013	<u>Updated</u> the sample report language in Appendix A-4 to reflect SAS No. 125 (AU-C section 905). This section addresses requirements to include an alert that restricts the use of the auditor’s written communication.	A-4

Revision Date	Revision Description	Revised Page
September 2013	<u>Updated</u> the sample report language in Appendix A-6 to reflect conforming changes necessary due to the issuance of SAS No. 123. Amended December 2011 to reflect conforming changes necessary due to the issuance of SAS No. 125 (AU-C section 935).	A-4, A-6
June 2014	<u>Updated</u> Standards and Procedures revision date.	Cover
June 2014	<u>Added</u> audit report submission instructions using File Transfer Protocol (FTP).	1
June 2014	<u>Added</u> references to applicable auditing standards.	3, A-2, A-8
April 2015	<u>Updated</u> Controller's name.	Cover
June 2015	<u>Updated</u> Standards and Procedures revision date.	Cover
June 2015	<u>Revised</u> wording on the auditor's responsibility in the illustrative Independent Auditor's Report.	A-2
June 2015	<u>Omitted</u> paragraph disclaiming an opinion on Supplementary Information in the illustrative Independent Auditor's Report.	A-3
June 2015	<u>Added</u> footnote 5.	A-7



**AGENDA ITEM 6
JANUARY 6, 2016**

Subject	Consultant Services with VIVA Strategy + Communications
Recommendations	<p>Approve Amendment A1 to Contract IC027 with VIVA Strategy + Communications for strategic consultation services to support implementation of the County's Quality Rating Improvement System (QRIS) as follows:</p> <p>A. Increase amount by \$173,040 for Fiscal Years 2015-2016 for a total contract amount of \$280,120 and a cumulative contract amount of \$323,295 from Fiscal Years 2014-2015 through 2015-2016.</p> <p>(Presenter: Cindy Faulkner, Operations Manager, 252-4253)</p>
Financial Impact	\$173,040 for Fiscal Years 2015-2016 for a cumulative contract amount of \$323,295 from Fiscal Years 2014-2015 through 2015-2016.
Background Information	<p>In April of 2015, First 5 San Bernardino (F5SB) contracted with VIVA Strategy + Communications to help facilitate the creation of a Quality Rating Improvement System (QRIS) strategic plan for San Bernardino County. VIVA Strategy + Communications (VIVA) specializes in large-scale collective impact projects that improve the lives of children, families, and communities. There is no other firm that has the breadth of work and experience and is engaged to this extent than VIVA in the area of QRIS design and implementation in the State of California.</p> <p>Over the past eight months, VIVA Strategy + Communications has provided strategic consultation and facilitation services through a planning process, considered Phase I, that has resulted in the development of Vision, Mission and Goals, Governance and Operations Structure as well as the drafted Strategic Plan for the Consortium, which will be shared with the Commission in February 2016.</p> <p>When F5SB first developed and entered into the contract with VIVA, the potential for leadership and support from the First 5 Commission within this collaborative consortium was not fully apparent.</p> <p>On behalf of San Bernardino County children, F5SB responded to the IMPACT (Improve and Maximize Programs so All Children Thrive) grant opportunity released by First 5 California. As a result, SB County was approved to receive more than \$5 million over 5 years to support QRIS work.</p> <p>As F5SB worked through that grant application and further defined with the Consortium, the roles and responsibilities in the governance and operations of a QRIS, it became very clear that F5SB was the appropriate body to apply and serve as the Lead Agency for IMPACT funding. IMPACT serves as a foundation and funding resource for the Countywide QRIS and F5SB is also positioned to work with the Consortium members and lead the efforts for coordinating blended resources and implementing QRIS over at least the next two to three years.</p> <p>In Phase 1, VIVA Strategy + Communications has successfully provided the deliverables and met the objectives within their contract work plan for Fiscal Year 2015-2016 including development and guidance of an operational model for an effective QRIS that aligns with California's QRIS Matrix and implementation guideline. They have led us through the formulation of a Strategic Plan and ensured that the SB County QRIS Consortium is well prepared and positioned to apply for</p>

immediate future funding opportunities such as the CA Infant Toddler Grant and QRIS Block Grant. Their contracted consultant hours have been monitored and verified as expended for Strategic Planning Sessions, travel and “in-person” meetings, telephone consultation, document development, etc.

To support F5SB’s expanded leadership role for IMPACT and QRIS implementation, we have articulated the need and recommend additional services of VIVA Strategy + Communications. In order now to maintain the support needed to complete development and implementation of IMPACT/QRIS, F5SB requests approval to amend Contract IC027 with VIVA Strategy + Communications to increase amount by \$173,040 for a total contract amount of \$280,120 for Fiscal Year 2015-2016.

The proposed increase provides for an additional 642 consultant hours to the project at a cost of \$98,040 plus a new and separate component - a complete Communications Strategy at a total cost of \$75,000 that is billed upon completion of each deliverable. This Communications Strategy includes the planning process, a one-year action plan, a QRIS Brand & Logo, a QRIS microsite, Fact Sheets and Key messaging for Parents and Providers.

It is possible that most or all of this \$173,040 increase for Fiscal Year 2015-2016 can be reimbursed to the Commission from the IMPACT grant funding. The final application is due to First 5 CA by January 25, 2016. The additional costs for the consultant will be included as expenditure in in the proposed budget supporting the planning phase for the first year of IMPACT, subject to approval by F5CA.

IMPACT and QRIS has brought a unique opportunity to F5SB in support of early learning for our youngest children and the providers of those services, as we serve as the incubator and leader of the planning process. The Commission’s investment aligns with the Strategic Priority Area 2 - Systems and Networks, where the goal is Leadership as a Convener and Partner and the objectives are that systems and services effectively support and engage children, families and communities and that families, providers and stakeholders collaborate effectively to improve the well-being of the child.

Review

Sophie Akins, Commission Counsel

Report on Action as taken	
Action:	
Moved: _____	Second: _____
In Favor:	
Opposed:	
Abstained:	
Comments: _____	
Witnessed:	

**CHILDREN
AND FAMILIES
COMMISSION
FOR
SAN BERNARDINO COUNTY
STANDARD CONTRACT**

<i>FOR COMMISSION USE ONLY</i>						
<input type="checkbox"/>	New	Vendor Code		SC	Dept.	A
<input checked="" type="checkbox"/>	Change				903	
<input type="checkbox"/>	Cancel					
Organization				Dept.	Orgn.	Contract Number
Children and Families Commission				903	PROG	IC027 A1
Commission Representative				Telephone		Contractor's License No.
Cindy Faulkner, Operations Manager				909-386-7706		
				Contract Type		Total Contract Amount
				<input type="checkbox"/> Revenue <input checked="" type="checkbox"/> Encumbered <input type="checkbox"/> Unencumbered <input type="checkbox"/> Other:		\$323,295
If not encumbered or revenue contract type, provide reason: _____						
Commodity Code		Contract Start Date		Contract End Date		Original Amount
95200		April 2, 2015		June 30, 2016		\$150,255
Fund	Dept.	Organization	Appr.	Obj/Rev Source	GRC/PROJ/JOB No.	Amendment Amount
RRC	903	PROG	300	3357	SNLCPY16	\$173,040
Fund	Dept.	Organization	Appr.	Obj/Rev Source	GRC/PROJ/JOB No.	Amount
Fund	Dept.	Organization	Appr.	Obj/Rev Source	GRC/PROJ/JOB No.	Amount
Abbreviated Use			Estimated Payment Total by Fiscal Year			
Quality Rating Improvement			FY	Amount	I/D	FY
Systems (QRIS) Consultation			15-16	\$173,040	I	

THIS CONTRACT is entered into in the State of California by and between the Children and Families Commission for San Bernardino County, hereinafter called the Commission, and

Legal Name (hereinafter called the Contractor)
 VIVA Strategy and Communications, LLC
 Department/Division _____
 Address _____
 1580 Laurel Street, Suite A
 San Carlos, CA 94070
 Phone _____
 (640) 832-1205
 Federal ID No. _____
 45-2617456

Program Address (if different from legal address):

IT IS HEREBY AGREED AS FOLLOWS:

AMENDMENT NO. 1

1. Paragraph A. Contract Amount of Section II, FISCAL PROVISIONS, has been amended to read as follows:

A. Contract Amount

The Contract amount shall not exceed \$ 43,175 for fiscal year 2014-2015 and \$ 280,120 for fiscal year 2015-2016 and is not to exceed a cumulative total of \$ 323,295 for the duration of the Contract term subject to the availability of California Children and Families Trust Fund monies.

Initial Here _____

Auditor-Controller/Treasurer Tax Collector Use Only	
<input type="checkbox"/> Contract Database	<input type="checkbox"/> FAS
Input Date	Keyed By

ATTACHMENT

Attachment A – Amended Project Work Plan for 2015-2016

All other terms and conditions of this contract remain in full force and effect.

CHILDREN & FAMILIES COMMISSION FOR
SAN BERNARDINO COUNTY

VIVA Strategy + Communications

Legal Entity

▶ _____
Authorized Signature

Linda Haugan
Printed Name

Commission Chair
Title

Dated

▶ _____
Authorized Signature

Nicole O. Tanner
Printed Name

Managing Partner
Title

Dated

Official Stamp

<p>Reviewed for Processing</p> <p>▶ _____ <u>Cindy Faulkner</u> Operations Manager</p> <p>_____ Date</p>	<p>Approved as to Legal Form</p> <p>▶ _____ <u>Sophie Akins</u> Commission Counsel</p> <p>_____ Date</p>	<p>Presented to Commission for Signature</p> <p>▶ _____ <u>Karen E. Scott</u> Executive Director</p> <p>_____ Date</p>
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Phase II: San Bernardino County QRIS Strategic & Communications Consultation

December 17, 2015

Submitted to:

Karen E. Scott
Executive Director
First 5 San Bernardino
735 E. Carnegie Drive, Suite 150
San Bernardino, CA 92408

Submitted by:



Background

Between April and December 2015 VIVA Strategy + Communications has supported the design of San Bernardino County's Quality Rating and Improvement System (QRIS). VIVA has achieved or is in the process of achieving the following desired outcomes of the engagement stated in the current contract:

1. A strategic plan for a Quality Rating & Improvement System (QRIS) that captures the vision, mission, values, and strategic goals for the system. *(completed)*
2. A strong San Bernardino Quality Early Learning Consortium with an effective structure for decision-making and partner inclusion and engagement. *(completed)*
3. An operational model for a San Bernardino County QRIS that is in alignment with California's QRIS matrix and implementation guidelines. *(underway)*
4. San Bernardino is well prepared and positioned for a future round of CDE-EESD funding for the California State Preschool Programs QRIS Block Grant, First 5 California's IMPACT and other future funding opportunities. *(underway)*

The following is a proposal for Phase II, to occur over the period of January-June 2016 to support the development of San Bernardino County's QRIS with an emphasis in building partnership agreements, and establishing the operational and communications infrastructure for the launch of the QRIS. Through the QRIS strategic planning process, goals and objectives were established for the design and launch of San Bernardino County's QRIS.

VIVA proposes to provide continued strategic consultation to First 5 San Bernardino and its partners to support the achievement of the following objectives in its QRIS Strategic Plan listed below.

San Bernardino County QRIS Strategic Plan 2016-2018 Objectives Proposed for VIVA Support

Objective 1.1: *Establish an interim operational structure for the QRIS by June 2016.*

Objective 1.2: *Have a long-term operational structure in place for the QRIS that is aligned with the K-12 educational system by July 2017.*

Objective 1.3: *Engage and inform stakeholders to secure resources to support the design, launch, and ongoing operations of the QRIS.*

Objective 2.1: *Increase awareness of the QRIS among early childhood educators across the county.*

Objective 2.3: *Increase the coordination of education, training, and professional development resources to support quality improvement among QRIS participants.*

Objective 3.1: *Develop and implement communications strategies to inform educational leaders, business leaders, and policy makers of the importance of high quality early education programs and the link to positive educational, economic, and social outcomes.*

Objective 4.1: *Develop a comprehensive communications plan for the QRIS.*

Approach:

Building upon the approach detailed in the original proposal and scope of work, VIVA will provide the following additional support between January 2016 and June 2016:

Objective(s)	Services VIVA will provide
<p>Operational Infrastructure: Objective 1.1 and 1.2</p>	<ul style="list-style-type: none"> • Convene “key decision makers” in a series of 4-5 meetings to: <ul style="list-style-type: none"> ○ Develop a short-term operational structure for the QRIS ○ Develop a plan for the long-term operational structure of the QRIS in San Bernardino County ○ Draft partnership agreements between operational partners • Provide consultation on the alignment of the QRIS with the K-12 system through 1 facilitated meeting with key K-12 and early learning leaders • Provide consultation and capacity building support to First 5 and its partners on the development of local rating protocols and the development of a local implementation guide through bi-monthly in-person meetings and bi-monthly calls • Provide consultation to First 5 on the development of a workplan to detail the key activities and timeline for the design and launch of the QRIS over a 12 month period (January-December 2016) • Facilitate local Consortium meetings in January and April
<p>Financing and Sustainability: Objective 1.3</p>	<ul style="list-style-type: none"> • Review and provide suggestions on San Bernardino County’s First 5 CA IMPACT proposal via phone call. • Provide recommendations on the CSPP Block Grant application via phone calls and facilitate one in-person planning session with CSPP providers
<p>Communications Planning: Objective 4.1</p>	<ul style="list-style-type: none"> • Facilitate the communications committee in a series of 2 in-person meetings and 1-2 calls to provide input on communication priorities, target audiences and priorities for the QRIS • Develop a communications plan for the QRIS
<p>Communications Tools and Resources: Objective 1.3, 2.1, 3.1</p>	<ul style="list-style-type: none"> • Develop a brand and identity for the QRIS • Develop a microsite to provide information on the QRIS to the target audience(s) • Create graphically designed 1 page information sheets for parents, providers and policy makers on the QRIS • Create a presentation template and talking points for the operational partners and Consortium members on the QRIS
<p>Professional and Workforce Development: Objective 2.3</p>	<ul style="list-style-type: none"> • Facilitate 2 meetings of the workforce development committee to begin to identify key barriers and opportunities for increased coordination and leveraging of resources to build the early childhood workforce

Additional Personnel:

Phase II will require staff with experience designing and facilitating partnership and planning and implementing communications strategies. During this phase, Managing Partner Nicole Tanner and Consultant Saeed Mirfattah will lead the facilitation and consultation of the key decision-maker, operational partner, and workgroup meetings. Communications Manager Laura Bowen and Communications Specialist Annalise Stromsta, with support from Nicole Tanner, will lead the communications planning and implementation activities. Associate Consultant Karina Rivera will continue to provide consultation on cost modeling and share best practices on rating system protocols on a more limited basis.

Saeed Mirfattah, M.A., Consultant, will provide consultation and co-facilitation of the operational planning meetings and committee meetings. Saeed has extensive experience in the design of early childhood development systems. He is a former early care and education program director, and previously worked with the California Child Care Resource Referral Network, First 5 San Mateo, First 5 Santa Clara County, and the Mimi and Peter Haas Foundation where he designed and implemented grant-making strategies for the foundation and mapped the early childhood system in San Francisco leading to the creation of the Office of ECE under Mayor Gavin Newsom.

Laura Bowen, M.A., Communications Manager, will lead the brand development and microsite development process. Laura has worked extensively on QRIS communications across California including communications planning in multiple counties, brand development, website development, and content development for numerous QRIS publications including policy briefs, and parent and educator collaterals and presentations.

Additional Hours Fiscal Year 2015-2016

I. Strategic Consultation & Facilitation

Position	Hourly Rate	Phase II Additional Hours	Cost
Associate Consultant: Will serve as the lead on QRIS cost model and provide best practices information on QRIS implementation and support development of an implementation workplan for First 5; Provide input on the IMPACT proposal.	125	50	\$6,250
Consultant: Will serve as the project manager and co-facilitate the decision-maker/Steering Committee meetings and calls; facilitate workgroups and provider meetings; serve as the project lead on the development of the operational structure and agreements of the QRIS.	150	270	\$40,500
Managing Partner: Will serve as the project lead and provide in-person consultation and facilitation on the development of the operational structure for the QRIS, partnership development, initiative integration and strategic communications.	175	160	\$28,000
Project Assistant: Will support meeting preparation, research, and project logistics.	95	117	\$11,115
Communications Specialist: Will create graphics for Consortium and other planning meetings and design the QRIS strategic plan.	115	45	\$5,175
Travel: Flight, hotel, rental car, parking, per diem (\$15/ breakfast, \$16/lunch, \$23/dinner)		5 trips Managing Partner, 5 Trips Consultant (\$700/trip)	\$7,000
TOTAL			\$98,040.00

II. Communications Deliverables

Deliverable	Cost
Communications Plan & One-Year Action Plan, including: <ul style="list-style-type: none"> o Planning Process: 2 in-person meetings, 4 focus groups English and Spanish with parents and providers* o 2016-2020 Communications Plan: Including goals, target audiences, objectives o One-Year Action Plan for FY 16-17: Including strategies, activities, budget, timeline, and measurements of progress 	\$40,000
QRIS Brand & Logo	\$15,000
QRIS Microsite: 4-6 page informational website	\$10,000
Fact Sheets (3): Parents, Providers, Policy Makers	\$6,000
Key Messages for Partners and 1 PowerPoint Presentation	\$4,000
TOTAL	\$75,000.00

*Budget does not include outreach and identification of focus group participants, securing the venue, other logistics or incentives for participants.

III. Total Revised Budget FY 15-16

Position	Hourly Rate	Original Contract Hours	Proposed Revised Hours	Original Contract Budget	Revised Budget
Associate Consultant	125	470	520	\$58,750	\$65,000
Consultant	150	0	270	0	\$40,500
Managing Partner	175	169	329	\$29,575	\$57,575
Project Assistant	95	118	235	\$11,210	\$22,325
Communications Specialist	115	3	48	\$345	\$5,520
Travel (travel, flight, hotel, rental car, parking, meals)		(11 trips) 7AC, 4MP	(20 trips) 4AC, 10 MP, 5 C	\$7,200	\$14,200
Communications Deliverables				0	\$75,000
TOTAL				\$107,080.00	\$280,120.00

- The project scope includes up to 2 in-person meetings per month in San Bernardino County, scheduled to fall within the same day or on consecutive days to reduce travel expenses.
- Monthly in-person meetings will be supplemented by conference calls, emails, video calls, etc.
- Any travel and expenses for the communications deliverables are built into those budget items.

Billing:

Strategic consultation, facilitation, planning, and project management to be billed hourly per the rates above. Travel to be reimbursed upon submission of receipts.

Communications deliverables to be billed according to the followings schedule:

Communications & Action Plan:

- \$5,000 initiation of the planning process
- \$15,000 upon submission of a Draft Communications Plan
- \$10,000 upon submission of the final Communications Plan
- \$10,000 upon submission of Action Plan

QRIS Brand & Logo

- \$3,000 upon submission of a brand platform
- \$3,500 upon submission of the first round of names and logos
- \$3,500 upon submission of round two of name and logo
- \$5,000 upon submission of final logo and graphics standards manual

QRIS Microsite:

- \$2,500 on approval of site map
- \$2,500 upon approval of content
- \$5,000 upon approval of final site

Fact Sheets:

- \$1,000 per fact sheet upon submission of draft content
- \$1,000 per fact sheet upon submission of final designed fact sheet

Partner Key Messages & PowerPoint:

- \$500 upon submission of draft key messages
- \$500 final draft key messages
- \$1,500 1 draft PowerPoint
- \$1,500 1 final PowerPoint



**AGENDA ITEM 7
JANUARY 6, 2016**

Subject	First 5 San Bernardino (F5SB) Commission Response and Campaign to address December 2, 2015 Tragedy in San Bernardino County.
Recommendations	Authorize staff to prepare a recommendation for Commission response for children ages 0-5, directly or indirectly affected by the December 2, 2015 tragedy in San Bernardino County as follows: <ul style="list-style-type: none">A. Formulate recommendation by exploring the unique need and engaging existing stakeholders and present recommendation at future Commission meeting; andB. Authorize funding not to exceed \$25,000 for a multi-media support campaign (Presenter: Scott McGrath, Supervisor, 252-4259)
Financial Impact	\$25,000 for a multi-media support campaign from Community Engagement budget
Background Information	<p>The tragedy that occurred on December 2, 2015 at the Inland Regional Center had a profound effect on County employees and their families, most particularly the Department of Public Health. It has also had a significant effect on the community in general as residents continue to try to make sense of this horrible event that has occurred so close to home. People can experience a variety of very troubling emotions following an occurrence of this nature such as anxiety, depression, fear, etc. At times, the negative emotional effects will not manifest for weeks, months or even years to come.</p> <p>Among the most vulnerable to experience these emotions are our youngest residents, those under the age of 5. Experiencing a trauma of this nature during the first years of life can have an adverse effect on development and, if left unaddressed, can impact outcomes for children as they grow. Parents may struggle with how to help their children to process these events in an age-appropriate way and how to help them to feel that they and their families are safe.</p> <p>To help address the mental health needs of our children and their families that have risen as a result of this tragedy, F5SB is seeking the Commission's support in exploring what possible needs there may be for children directly and indirectly impacted. First 5 staff will engage existing stakeholders such as other County agencies, school district administrators and mental health service providers to assess gaps in services or access to services by families with small children and will present a formal recommendation for intervention at a Commission meeting in the very near future.</p> <p>In addition, F5SB, in partnership with Children's Network and Children's Fund, would like to launch a multi-media support campaign to assure the community that we stand in solidarity with them and are committed to the well-being of their children at this difficult time. This will include billboards, print media and social media. The financial impact of the campaign to the Commission is not to exceed \$25,000.</p>
Review	Sophie Akins, Commission Counsel

Report on Action as taken
Action:
Moved: _____ Second: _____
In Favor:
Opposed:
Abstained:
Comments: _____
Witnessed: