

Revenue Item	1st Year (3%)	2nd Year (3%)	3rd Year (3%)	4th Year (3%)	5th Year (3%)
Interest Income	(\$46,350)	(\$47,741)	(\$49,173)	(\$50,648)	(\$52,167)
Property Tax	(\$2,408,140)	(\$2,480,384)	(\$2,554,796)	(\$2,631,440)	(\$2,710,383)
Grants & Subsidies	(\$5,150)	(\$5,305)	(\$5,464)	(\$5,628)	(\$5,796)
Other non-Operating Revenue	(\$53,560)	(\$55,167)	(\$56,822)	(\$58,526)	(\$60,282)
<b>Total Revenues</b>	<b>(\$2,513,200)</b>	<b>(\$2,588,596)</b>	<b>(\$2,666,254)</b>	<b>(\$2,746,241)</b>	<b>(\$2,828,629)</b>
Board Meetings - Member Agencies	\$19,467	\$20,051	\$20,653	\$21,272	
Directors Healthcare	\$25,750	\$26,523	\$27,318	\$28,138	
<b>Director's Fees/Costs</b>	<b>\$45,217</b>	<b>\$46,574</b>	<b>\$47,971</b>	<b>\$49,410</b>	<b>\$0</b>
Regular Wages - Non-exempt	\$509,850	\$525,146	\$540,900	\$557,127	\$573,841
Regular Wages-Exempt Salary	\$659,200	\$678,976	\$699,345	\$720,326	\$741,935
<b>Wages</b>	<b>\$1,169,050</b>	<b>\$1,204,122</b>	<b>\$1,240,245</b>	<b>\$1,277,452</b>	<b>\$1,315,776</b>
Payroll Taxes - CBWCD	\$90,640	\$93,359	\$96,160	\$99,045	\$102,016
Insurance costs-Health and Accident	\$228,660	\$235,520	\$242,585	\$249,863	\$257,359
PERS-Employees' portion	\$41,200	\$42,436	\$43,709	\$45,020	\$46,371
PERS-Employer's portion	\$92,700	\$95,481	\$98,345	\$101,296	\$104,335
<b>Benefits</b>	<b>\$453,200</b>	<b>\$466,796</b>	<b>\$480,800</b>	<b>\$495,224</b>	<b>\$510,081</b>
Memberships-Agency Wide	\$767	\$790	\$814	\$839	\$864
<b>Office &amp; Administration</b>	<b>\$767</b>	<b>\$790</b>	<b>\$814</b>	<b>\$839</b>	<b>\$864</b>
Operations & Maintenance Supplies	\$92,700	\$95,481	\$98,345	\$101,296	\$104,335
<b>Mat. &amp; Supplies</b>	<b>\$92,700</b>	<b>\$95,481</b>	<b>\$98,345</b>	<b>\$101,296</b>	<b>\$104,335</b>
Insurance Deductions - Property Losses	\$5,150	\$5,305	\$5,464	\$5,628	\$5,796
<b>Insurance</b>	<b>\$5,150</b>	<b>\$5,305</b>	<b>\$5,464</b>	<b>\$5,628</b>	<b>\$5,796</b>
Outside Services - Landscaping/Weed/Pest Control	\$105,163	\$108,318	\$111,567	\$114,914	\$118,362
<b>Prof. fees &amp; Serv</b>	<b>\$105,163</b>	<b>\$108,318</b>	<b>\$111,567</b>	<b>\$114,914</b>	<b>\$118,362</b>
545110 Electricity	\$38,419	\$39,572	\$40,759	\$41,981	\$43,241
545320 Telephone	\$21,630	\$22,279	\$22,947	\$23,636	\$24,345
545360 Disposal Service	\$5,150	\$5,305	\$5,464	\$5,628	\$5,796
545370 Water	\$10,300	\$10,609	\$10,927	\$11,255	\$11,593
<b>Utilities</b>	<b>\$75,499</b>	<b>\$77,764</b>	<b>\$80,097</b>	<b>\$82,500</b>	<b>\$84,975</b>
Depreciation	\$350,154	\$360,658	\$371,478	\$382,622	\$394,101
Capital Clearing	\$30,900	\$31,827	\$32,782	\$33,765	\$34,778
<b>Other CBWCD Expenses</b>	<b>\$381,054</b>	<b>\$392,485</b>	<b>\$404,260</b>	<b>\$416,388</b>	<b>\$428,879</b>
<b>Total Expenses</b>	<b>\$2,327,800</b>	<b>\$2,397,634</b>	<b>\$2,469,563</b>	<b>\$2,543,650</b>	<b>\$2,569,067</b>

### FIVE YEAR FISCAL ANALYSIS – NARRATIVE

For the projected five year fiscal analysis, we used the following assumptions in our calculations:

1. IEUA will retain all employees;
2. IEUA will retain all buildings and facilities;
3. A 3% escalator was included to project future revenues and expenses.

#### Line Items:

**Total Revenues:** These account for the interest, revenues and other grants and subsidies currently being received by the Chino Basin Water Conservation District (CBWCD). Assuming property taxes remain steady, we applied the escalator for each of the next five years to determine anticipated revenues, with which we will offset employment and building costs.

**Directors' Fees/Costs:** Fees and costs are only projected out for the next four years. The Plan for Service proposes that all CBWCD Board members become an Advisory Board on Conservation Issues to the IEUA Board of Directors. They will stay on the Advisory Board for the length of their terms, which at the most will be four years for those elected in November 2016. They will continue to receive health benefits and payments for meetings throughout their tenure on the Advisory Board.

**Wages:** Per the Plan for Service, all CBWCD employees will become IEUA employees so salaries will remain as an expense going forward, with a 3% cost of living adjustment (COLA) included. (As a reference over the last two fiscal years, IEUA employees have received a 3% and 3.5% COLA, respectively.)

**Benefits:** All CBWCD employees will retain their benefits, or IEUA's benefits, whichever is greater.

**Office and Administration: Memberships – Agency Wide:** In the Plan for Service, it was documented that CBWCD belonged to five associations of which IEUA was not a member. IEUA is committed to maintaining these memberships and have projected the expense associated with them accordingly.

**Materials and Supplies – Operations and Maintenance Supplies:** IEUA intends to keep and utilize the existing Water Conservation Center Campus, so it will be necessary to continue all expenses associated with operations and maintenance.

**Insurance – Insurance Deductions – Property Losses:** The cost of adding insurance coverage for all of CBWCD's property to IEUA's insurance policy will increase IEUA's policy by \$5,150 the first year. Since IEUA's proposal includes keeping the properties, we have included this as an ongoing expense.

**Professional Fees and Services – Outside Services – Landscaping, Weed and Pest Control:** CBWCD is currently responsible for weed abatement, perimeter landscaping at four of their basins and full landscaping services at their remaining four basins. This maintenance will need to be continued and therefore IEUA included this in our projections.

**Utilities:** IEUA proposes to keep utilizing the Water Conservation Center Campus, and utilities will need to remain functional.

**Other CBWCD Expenses – Depreciation and Capital Clearing:** Using the depreciation costs in CBWCD's FY 16/17 budget, IEUA utilized an escalator to determine ongoing costs.