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SAN BERNARDING COUNTY

FOR IMMEDIATE RELEASE March 3, 2014

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## **Business leader selected to head Real Estate Services**

SAN BERNARDINO – Terry W. Thompson, an experienced and highly qualified manager with deep roots in the region's business community, has been tapped to serve as the County's Director of Real Estate Services, succeeding the retiring Dave Slaughter.

The Board of Supervisors last week unanimously approved an employment contract with Thompson, who begins with the County on March 10.

Thompson will oversee 153 employees in Architecture and Engineering, Facilities Management and the Real Estate Division with multiple budgets that aggregate to nearly \$380 million. Currently, Architecture and Engineering is managing 275 projects throughout the county, Facilities Management maintains and repairs County-owned facilities, and Real Estate Services manages budgets for rent payments and property management totaling \$58.4 million.

"We are excited to have a professional of Terry's caliber join the organization," said County Chief Executive Officer Gregory C. Devereaux. "His experience and business background will make for a seamless transition and help the department continue to successfully manage projects."

Thompson has nearly 30 years of experience in real estate management, development, acquisitions and leasing in the commercial real estate business throughout Southern California. He is a member and past president of the Southern California chapter of the National Association of Industrial and Office Properties (NAIOP), a prestigious commercial real estate development association.

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Thompson comes to the County from W3 Partners LLC in Aliso Viejo where he was managing principal. Over the years, Thompson has managed assets and portfolios in excess of 13 million square feet of commercial properties, coordinated the marketing of land sales and handled a variety of acquisition activities.

Thompson graduated with honors from the University of California, Los Angeles with a bachelor's degree in economics and business.

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